

Valuation of growing stock using multisource GIS data, a stem quality database, and bucking simulation

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1 Title page

2 (i)

3 Valuation of growing stock using multisource GIS data, a stem quality database and
4 bucking simulation.

5 (ii)

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19 [Abstract](#)

20 Customer-oriented production as a sawmill strategy requires up-to-date information on
21 the available raw material resources. Bucking is a process where the tree stem is divided
22 into products based on the roundwood user's needs regarding products and their quality
23 and dimensions. Optimization methods are employed in bucking to recover the highest
24 value of the stem for a given product price matrix and requested length-diameter
25 distribution. A method is presented here for assessing the value of harvestable timber
26 stands based on their product yield. Airborne laser scanning, multispectral imagery and
27 field plots were used to produce timber statistics for a grid covering the target area. The
28 statistics for the plots were generated from this grid. The value of the estimated tree list
29 was assessed using a bucking-to-value simulator together with a stem quality database.
30 Different product yield simulations in terms of volumes, timber assortment recoveries,
31 wood paying capabilities (WPC) and value estimations based on the presented method
32 and extensive field measurements were compared. As a conclusion, this method can
33 estimate WPC for pulpwood and sawlogs with root mean squared errors of 32.7 and 38.5
34 per cent, respectively, relative to extensive field measurements.

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39 [Keywords](#)

40 Timber stand valuation; bucking; diameter distribution; product yield pricing; timber
41 assortment recovery.

42 Introduction

43 Many Nordic sawmills employ a customer-oriented strategy in their production, which
44 means that customer orders determine the length, small-end diameter and quality
45 distributions of logs delivered to a sawmill (Helstad 2006). Thus assessments of
46 harvesting output must be based not only on single volumetric figures, but also on
47 comparisons between the demand and actual output length-diameter distributions of logs
48 (Kivinen et al. 2005).

49 Timber buyers have to make pricing choices when purchasing roundwood at a given
50 stumpage price, those who can buy stands that best fit their industrial process will benefit,
51 since in competitive markets side products have to be sold at or below cost price.

52 Approximately 86% of Finland's commercial roundwood is removed in stumpage sale
53 fellings (Finnish Statistical Yearbook of Forestry 2014). The stumpage price (i.e. price
54 per m³ of standing trees), determined separately for each sale, is somewhere between the
55 buyer's maximum willingness to pay and the seller's minimum willingness to accept
56 (Omwami 1986). Kolis et al. (2014), examining the effects that sale and site-specific
57 characteristics have on the stumpage prices paid to non-industrial private forest owners
58 in Finland, concluded that (1) buyers take differences in harvesting costs into account
59 when making purchase offers, and (2) buyers are more interested in stands with a high
60 percentage of sawlogs.

61 Bucking is a process in which the tree stem is divided into products based on the
62 roundwood user's needs regarding products and their quality and dimensions.
63 Optimization methods are used to recover the highest value for each stem with a given
64 product price matrix (i.e. the unit price per length and diameter for each log dimension)
65 (see Table 2) and the requested length-diameter distribution (Näsberg 1985; Malinen and
66 Palander 2004).

67 When using cut-to-length methods, bucking decisions have to be made in the forest on
68 the basis of the prices of and demand for timber assortments (Malinen et al. 2001).
69 Different means of estimating timber assortments obtainable by cut-to-length methods
70 have been proposed for use in boreal forests. For example, Kangas and Maltamo (2002)
71 used height and taper curve models together with diameter distribution models and
72 calibration, whilst Malinen et al. (2001) used the non-parametric k Most Similar
73 Neighbour (k-MSN) method based on existing stem databases that included timber
74 assortment recoveries and bucking simulations for individual stems. Cut-to-length
75 harvesters collect a large amount of data which can be used for stem databases. The
76 decision support system needed in the Nordic cut-to-length method requires detailed pre-
77 harvest information, which is used to allot specific timber assortments required for raw
78 materials and to plan harvesting operations to satisfy production needs. Its most important
79 attributes are the availability of a stem diameter distribution for each tree species present
80 in a stand and of quality information. This type of detailed pre-harvest information is not
81 commonly used in practice, however (Vauhkonen et al. 2014), because of its costly input
82 data requirements.

83 There has been widespread discussion in the Finnish forest industry about the possibility
84 of modifying timber pricing in a quality-based direction (see Malinen et al. 2014). This
85 could significantly affect the timber market and the accuracy of the inventory information
86 required from the forests (Kankare et al. 2014). Moreover, timber prices could be more
87 precise and contain user-specific values for each forest product.

88 In the Nordic countries, stand-level forest inventories following a wall-to-wall approach
89 (full-cover inventories) based on the use of airborne laser scanners (ALS) have been
90 operational since 2002 (Næsset et al. 2004), although the application of ALS remote
91 sensing methods to the estimation of forest stand characteristics had been studied prior to

92 that time. For example, Hyypä et al. (1997) used the individual tree detection (ITD)
93 approach to estimate stem volume accurately, reporting a coefficient of variation of
94 26.5%. More recently, the extraction of forest variables has been divided into two
95 categories: the area-based approach (ABA) and ITD (Kaartinen et al. 2012). They differ
96 with respect to the unit to be estimated: in the ITD approach the forest variables are
97 estimated at the tree level, whereas in the ABA mean forest variables are estimated at the
98 plot (or grid cell or segment) level (Peuhkurinen 2011). The ITD approach requires denser
99 ALS data than the ABA and it is effective for detecting trees in the dominant tree layer,
100 whereas small, suppressed trees may remain undetected (Valbuena et al. 2014; Wang et
101 al. 2016). Both approaches can be used to estimate complete tree lists (Hou et al. 2016).
102 Peuhkurinen et al. (2007) demonstrated that it is possible to obtain accurate sawlog
103 volume estimates with an ALS-based ITD method, while Korhonen et al. (2008) showed
104 that direct regression models based on laser-scanned canopy height metrics are capable
105 of producing satisfactory estimates of sawlog volumes in coniferous forests on a local
106 scale. Peuhkurinen (2011) studied the use of ALS-based forest inventory methods for
107 retrieving the information needed for wood procurement planning, and also investigated
108 the possibility of using ALS-based methods to estimate stand-level diameter distributions.
109 Moreover, Peuhkurinen (2011) examined the possibilities for using harvester-collected
110 data as validation data and as an auxiliary data source in an ALS-based forest inventory,
111 and developed and tested ALS-based methods for estimating theoretical and actual
112 sawlog recoveries. Barth et al. (2015) compared the results of bucking simulations based
113 on ALS data to actual production data from harvesters, and demonstrated ALS-based
114 inventory data can improve the prediction of product recovery.

115 In addition, ALS has been used to estimate tree quality properties. Maltamo et al. (2009),
116 for example, pointed out that variables describing tree quality were highly accurate when

117 ALS-based variables were used together with non-parametric k-MSN modelling.
118 However, this kind of approach requires detailed reference data, which are seldom
119 available.

120 Although detailed data including tree lists can be collected by means of field
121 measurements, this approach has been found to be too laborious and expensive, and the
122 same also concerns field measurement methods based on sampling (Uusitalo 1995).
123 Despite the fact that non-parametric methods utilizing stem-wise dimension data
124 collected by cut-to-length harvesters (Malinen et al. 2001; Malinen 2003) and further
125 external quality databases (Malinen et al. 2014) reduce costs, they still require some input
126 data to be collected in the field. Wood procurement planning and the purchasing of timber
127 will be conducted more and more in a digitalized environment in the future, without
128 possibilities for visiting all potential stands, and there is an emerging need to develop
129 methodologies which offer information on the properties and value of a stand and the
130 products obtainable from it. Such methodologies would help to reduce or remove the need
131 for stand visits.

132 The underlying hypothesis for this research was that useful estimates of wood paying
133 capability (WPC) could be obtained if remote sensing data were used together with
134 reference stem quality information, leading to more efficient buying performance. A
135 methodology is thus presented here for defining the value of harvestable timber stands
136 based on their product yield. Dimensions, quality and timber assortments for Scots pine
137 (*Pinus sylvestris* L.) were considered when estimating the value of a given stand. ALS
138 and colour-infrared airborne spectral data were used to determine the value indicators,
139 the goal being to present a sound methodology for timber stand valuation that could be
140 used as a decision support tool by either timber buyers or sellers.

141 **Materials and methods**

142 The area of interest is located close to the rural district of Kiihtelysvaara in the province
143 of Northern Karelia in Eastern Finland (62°31'N; 30°10'E; 130-153 m above sea level;
144 707 ha) (Fig. 1). The main tree species in this area is Scots pine (*Pinus sylvestris* L.),
145 representing almost three-fourths of the total wood volume. Norway spruce [*Picea abies*
146 (L.) H. Karst] is the second major species, followed by a minor proportion of broadleaved
147 species, mainly birches (*Betula* spp.).

148 Since the proportions of Norway spruce in Nordic forests are highly dependent on the
149 dimensions of the stems, Norway spruces are typically bucked by cut-to-length harvesters
150 by means of “automated cutting”, emphasizing only the length-diameter distribution of
151 the logs. Moreover, the main defect affecting the value of Norway spruce, root rot
152 [*Heterobasidion annosum* (Fr.) Bref.], is not visible externally. The value of Scots pine,
153 on the other hand, is highly dependent on the branchiness of the stems and external effects
154 (Uusitalo et al. 2004). The proportion of the third species, birch, was very low in this area,
155 and thus only Scots pine was chosen for investigation.

156 The field survey data consisted of a stratified sample of 79 square-shaped plots, the
157 location of which was determined subjectively in order to guarantee that the sample
158 covered the full range of variability in the forest. The measurements were made in May
159 and June 2010. The sample plots varied in size between 20 × 20, 25 × 25 and 30 × 30 m
160 (i.e. 0.04 ha, 0.0625 ha and 0.09 ha, respectively) according to their stand development
161 class. Height, diameter at breast height (DBH) and species (Scots pine, Norway spruce or
162 birch) were recorded for all the trees inside the plots with a DBH above 4 cm or height
163 above 4 m. The main properties of the field data are presented in Table 1. 63 of the plots
164 were situated within an area owned by UPM-Kymmene Oyj, while the remaining 16 plots
165 belonged to 8 separate private owners (Valbuena et al. 2016).

166 The spectral data were acquired on 31 May 2009 using a Vexcel camera at a flight
167 elevation of 7500 m above ground level (AGL). The ground sample distance (i.e. spatial
168 resolution) was 45 cm.

169 The ALS data were collected on 26 June 2009 using an Optech ALTM Gemini laser
170 scanning system from 600 m AGL with a field of view of 26° and a swath width of 320
171 m. The sensor was pointed in the nadir direction. Side overlap was 55%. The pulse
172 repetition frequency was 125 kHz, which resulted in an average point density of 11.9
173 pulses·m⁻². Multiple echoes were recorded for each pulse. The last ALS echoes were
174 classified as ground data and interpolated into a Digital Terrain Model with 1 m
175 resolution. The LAS files were pre-processed to alter the Z value to represent elevation
176 AGL (dZ files). Echoes with heights above ground lower than 1 m and higher than 40 m
177 were masked out, since the low echoes were considered to be mainly reflected from the
178 ground and the high ones to be too elevated to represent the vegetation of that area. ALS
179 metrics (Næsset 2002) were calculated at plot and grid cell level using the remaining
180 echoes. Metrics at the grid cell level were computed over a regular grid of 25 m × 25 m
181 cells covering the entire scanning area.

182 A list of Scots pine stems was estimated with the ABA at grid level for the whole area by
183 means of the ALS data and spectral data (Fig. 2), using the field data as a reference. The
184 method generated an estimate of the entire DBH and height frequency distribution in
185 discrete 2 cm-wide DBH classes, i.e. $y_{DBH} = \{N_{DBH=2}, N_{DBH=4}, \dots, N_{DBH=50}\}$, $y_{\bar{H}} = \{\bar{H}_{DBH=2},$
186 $\bar{H}_{DBH=4}, \dots, \bar{H}_{DBH=50}\}$ (where $N_{DBH=i}$ was the proportion of stems in DBH class i , and
187 $\bar{H}_{DBH=i}$ the mean height of the stems for the DBH class i). The error-level estimates of the
188 predicted stand density, DBH and height were obtained using k-MSN prediction and the
189 leave-one-out method. K-MSN was also the statistical method used in the tree list
190 estimation, where the 2 most similar neighbours were used to estimate the stand density,

191 and the most similar neighbour for estimating the DBH and height frequency
192 distributions, to avoid averaging between trees. For the final tree list, the trees in a given
193 DBH class were divided evenly within that class to an accuracy of 1 mm.

194 A geometric intersection between the plots and the overlapping grid cells was computed
195 for validation purposes, and a tree list was generated by weighting the number of trees
196 estimated in the intersected grid cells by their area.

197 In a classical sampling survey a sample is planned within a population, and if there are
198 plots outside the target population two different populations are considered. In practical
199 timber procurement mapping, the large area covering all the plots has different
200 characteristics compared to the situation in the small subareas. When plot based
201 information are transferred from a large area to a subarea during the estimation process,
202 design bias can easily appear because the populations are different. The plots used here
203 were not exclusively from the area to be evaluated, and thus the effect of design bias at
204 the plot level was examined by using under- and over-predictions of one standard
205 deviation of the estimated DBH. For this purpose two more sets of tree lists were
206 generated: one containing under-prediction (i.e. the estimated DBH minus one standard
207 deviation) and the other over-prediction (the estimated DBH plus one standard deviation)
208 (Fig. 2).

209 The tapering of the stems was calculated using taper curve models expressed as a function
210 of tree species, DBH and tree height (Laasasenaho 1982). The heights of the stumps were
211 calculated using the models of Laasasenaho (1982) for stump height as a function of tree
212 species and DBH (Fig. 2).

213 Characteristics of external quality that affect bucking were estimated for each Scots pine
214 stem using the stem quality database and the MSN method (Malinen et al. 2014) (Fig. 2).

215 The database includes stem quality data for over 13 000 trees measured for dimensions
216 and assessed for stem quality affecting bucking, based on visual estimation of the
217 occurrence of technical defects (sweeps, scars, branchiness, crooks, etc.) and measuring
218 their effective lengths. Technical defects in the target stems were estimated by selecting
219 the most similar stem from the quality database by reference to the stand variables, tree
220 DBH, and stem height (Malinen et al. 2014). The volume and value of the group of stems
221 to be evaluated were assessed using a bucking-to-value simulator along with the stem
222 quality database. The bucking simulations divided the tree stems into typical products of
223 the Finnish forest industry, namely grade A butt logs, small-diameter logs, other sawlogs
224 and pulpwood.

225 The search variables were the following: tree species, area, species proportion, effective
226 temperature sum (threshold temperature +5%), DBH, dominant height, map coordinates
227 (latitude and longitude) and basal area. All the variables describing the growing stock
228 were expressed per species (Malinen et al. 2014). As stated by Malinen et al. (2001), the
229 mean tree variables are the most important search variables, and the other variables are
230 of minor significance.

231 The minimum top-end diameter for Scots pine was 21 cm for grade A butt logs, 15 cm
232 for other sawlogs, 12 cm for small-diameter logs, and 7 cm for pulpwood, while the
233 minimum length was 3.7 m for other sawlogs and small-diameter logs and 2.8 m for grade
234 A butt logs and pulpwood. The theoretical sawlog volume, which is the stem volume
235 exceeding the minimum diameter, was calculated using the taper curve models of
236 Laasasenaho (1982), with a minimum diameter of 15 cm and a minimum length of 3.7 m
237 (Table 3). The unit prices for the timber assortment volumes (TAV) were 58 €·m⁻³ for
238 grade A butt logs, 55 €·m⁻³ for other sawlogs, 25 €·m⁻³ for small-diameter logs and 17
239 €·m⁻³ for pulpwood. All the volumes considered here are solid volumes over bark, and

240 the total volumes are calculated from the stump to the top of the stem. The prices were
241 typical stumpage prices paid in Finland in week 4 of 2017 (Roundwood prices for
242 standing sales 2017).

243 The price lists used in the bucking simulations were based on WPC, which is considered
244 the residual value that the forest product or industrial process can “pay” after all costs
245 (excluding wood) have been deducted from the sales prices (Paavilainen 2002). An
246 example of the tables used for calculating WPC (€·m⁻³) for Scots pine sawlogs is
247 presented in Table 2.

248 Timber assortments were calculated for four scenarios (tree lists), each produced using
249 one of the following data sets: (1) the measured field data, (2) the estimated data, and
250 when testing for design bias the evaluated tree list with under-prediction (3) or over-
251 prediction (4) of the estimated DBH by one standard deviation. The timber assortments
252 produced from each of those scenarios are presented in Table 3. For validation purposes,
253 this research is focused on the tree lists from the field plots and the estimated tree lists
254 from the grid cells that overlapped geometrically with them (Fig. 2).

255 The precision of the method was calculated in terms of the relative root mean squared
256 error (RMSE%):

$$257 \quad (1) \text{ RMSE\%} = 100 \times \frac{\sqrt{\frac{\sum_{j=1}^n (y_{ij} - \hat{y}_{ij})^2}{n}}}{\bar{y}_i}$$

258 where y_{ij} is the measured value of the variable i in stand j , \hat{y}_{ij} is the estimated value of the
259 variable i in stand j , and \bar{y}_i is the average of the measured values of the variable i .

260 The accuracy of the method was measured in terms of the bias of the estimates as follows:

$$261 \quad (2) \text{ BIAS} = \frac{\sum_{j=1}^n (y_{ij} - \hat{y}_{ij})}{n}$$

262 The RMSE%, bias and standard deviation between the measured and estimated values
263 were calculated for the timber assortments in order to compare volumes, WPC and values
264 for: the field data versus the estimated data (case A), the field data versus combined data
265 for the under-estimated, over-estimated and normal estimates (case B).

266 Results

267 Prediction error statistics for volumes, values and wood paying capabilities for the various
268 timber assortments are shown in Tables 4, 5, 6 and 7. Table 4 does not contain the total
269 values, as these were constant in all the cases: volume = $146.2 \text{ m}^3 \cdot \text{ha}^{-1}$; RMSE = 52.0%;
270 bias = $-8.4 \text{ m}^3 \cdot \text{ha}^{-1}$; standard deviation = $76.1 \text{ m}^3 \cdot \text{ha}^{-1}$. The maximum theoretical sawlog
271 (scenario 1) was only used for volume.

272 Tables 4, 5 and 7 show the difference between the maximum theoretical volume and
273 value, and the volume and value based on bucking simulation, arising from the effect of
274 the log length constraints. Use of the bucking objectives reduced the sawlog volume by
275 1.0%. The bucking estimates based on dimensions and external quality (scenario 3)
276 produced 30.0% less sawlog volume and 30.9% less sawlog value than those based only
277 on dimensions (scenario 2). Due to the lower small end diameter requirements of small-
278 diameter logs, the total volume of all sawlog assortments combined (i.e. the sum of the
279 volumes of grade A butt logs, sawlogs and small-diameter logs in scenario 4) was 25.4%
280 higher than the sawlog volume based on external quality without grade A butt logs and
281 small-diameter logs (i.e. the sawlog volume in scenario 3). In the same way as for volume,
282 the total value of the combined sawlog assortments (scenario 4) was 22.5% higher than
283 the sawlog value based on external quality without grade A butt logs and small-diameter
284 logs (scenario 3).

285 The RMSE% of the bucking estimates for sawlog volume when quality estimation was
286 included (scenario 3) was 11.2 percentage points (pp) higher than when quality was not

287 considered (scenario 2), and 12.2 pp higher for sawlog value. In the case of the estimates
288 for both pulpwood volume and value, the RMSE% when considering quality (scenario 3)
289 was 6.0 pp higher than when the bucking estimates were based only on dimensions
290 (scenario 2) (Tables 4 and 5).

291 Tables 8 and 9 show the effect of design bias at the plot level on volumes, values and
292 WPC both excluding and including quality estimation. When quality estimation was
293 excluded, the bias for volumes and values was negative for sawlogs but positive for
294 pulpwood (Table 8); whereas when quality estimation was included it was negative for
295 both sawlogs and pulpwood (Table 9). When quality estimation was included, the
296 RMSE% of the bucking estimates for the differences between the field data and the data
297 combined from under-estimated, over-estimated and normally estimated results (case B)
298 was 2.5 pp lower than the RMSE% of the bucking estimates for the differences between
299 the field data and the estimated data (case A) for sawlog volume, and 3.4 pp lower for
300 sawlog value. When only dimensions were considered, the RMSE% was 5.9 pp higher
301 for case B than for case A where sawlog volume was concerned, and 7.6 pp higher for
302 sawlog value. Inclusion of the quality estimate for pulpwood did not change the RMSE%
303 for volume and value with respect to the bucking estimate obtained only with dimensions,
304 the RMSE% of case B being 11.8 pp higher than that of case A for the bucking estimate
305 including quality and 6.2 pp higher for the bucking estimate obtained using only
306 dimensions.

307 The residual errors in sawlog volume (Fig. 3A), sawlog value (Fig. 3B), pulpwood
308 volume (Fig. 3C) and pulpwood value (Fig. 3D) when excluding or including the quality
309 estimates are presented in Fig. 3. Figs. 3A and 3B show the residual errors decreased as
310 the sawlog volume and value increased. Figs. 3C and 3D show that pulpwood follows a

311 similar trend to that seen in sawlogs, but the relative errors were larger for pulpwood,
312 especially for pulpwood value.

313 Discussion

314 The method presented here is intended to support wood procurement practices. There is
315 an increasing need for information on diameter distributions among private forest
316 companies. Several research papers have targeted this need, studying the estimation of
317 diameter distributions, but the effect of quality and value on the diameter distribution
318 estimates has not been studied so extensively (see Kotamaa et al. 2010). Such a method
319 would have the potential to make roundwood markets more efficient by supplying each
320 roundwood user with more suitable timber for processing.

321 The focus of this research was on presenting a workable method and examining its ability
322 to measure value and WPC accurately. The plot data were measured with high precision
323 to allow full development and evaluation of the method, but as it does not conform with
324 the typical operational methods used today, no comparison with traditional methods is
325 included. A stem quality database can be used to replace expensive measurements, and
326 field work can be partially replaced by remote sensing data.

327 ALS data detect well trees in the dominant tree layer, which constitute the majority of the
328 total volume (Peuhkurinen et al. 2011). In this sense the method supports decision-making
329 and provides information on which stands are of the greatest interest and should be more
330 carefully assessed.

331 The results of the bucking of maximum theoretical sawlog volumes excluding quality
332 estimation (scenario 1) and of sawlog and pulpwood volumes excluding quality
333 estimation (scenario 2) are alike (Table 4), and the RMSE% results for volumes and
334 values are quite similar, as seen in Tables 4 and 5. This is partially caused by the fact that

335 the value estimate is a weighted version of the volume estimate (calculated by multiplying
336 the volume by the unit prices for the TAV). The RMSE% becomes slightly higher if
337 quality estimation is considered. In the approach that considers four timber assortments
338 (scenario 4), the bucking objectives included grade A butt logs and small-diameter
339 sawlogs in addition to conventional sawlogs and pulpwood, and the more complicated
340 bucking objectives certainly introduce some error into the estimates. On the other hand,
341 raising the number of timber assortments increased the weighting on external quality. The
342 RMSE% values show that the variables used are quite efficient in predicting dimensions
343 but slightly less so in predicting log quality. On the other hand, the estimates that take
344 account of quality include additional usable information for the decision-maker, even
345 though their predictive ability is poorer. The estimates are more robust for pulpwood than
346 for sawlogs (the errors are smaller), but RMSE% increases progressively as we introduce
347 (1) bucking, (2) quality and (3) assortments. The presented method allows the recognition
348 of grade A butt logs, the value of which is high, thus increasing the value and WPC of
349 this timber assortment.

350 WPC incorporates external quality and the size distribution of logs, and its estimates
351 (Tables 6 and 7) are more precise than those for volume and value (Tables 4, 5 and 7)
352 overall and for sawlogs and similar for pulpwood. This is because sawlog volume and
353 value are affected only by the proportion of sawlogs by volume, while WPC is also
354 affected by the size of the logs: larger logs from longer and thicker trees are more valuable
355 than small logs from shorter and thinner ones. Moreover, this method uses ALS data,
356 which are more successful in assessing large trees than small or suppressed trees, which
357 are not easily detected by ALS techniques (see Peuhkurinen et al. 2007). Also, WPC does
358 not involve any volume estimation error. WPC is seldom used, however, as such values

359 are rarely available and require bucking simulation, which is not commonly used in ALS
360 survey.

361 The differences between case A and case B in Tables 8 and 9 are very small, which means
362 this is a precise and robust method. The method underestimates sawlogs and
363 overestimates pulpwood when quality is not an issue (Table 8) and underestimates both
364 when quality is considered (Table 9). It thus provides a conservative estimate for the total
365 value of the stand. The database of stem dimensions had been collected from a large
366 geographical area, of which the test site is a rather small part. Thus, a small-area approach
367 of this kind is evidently more sensitive to local differences.

368 The sawlog and pulpwood volumes and values that include quality involve a more
369 complex estimation process and inevitably lead to larger estimation errors than those
370 which exclude quality. It would have been useful to compare estimates including quality
371 with actual harvesting recovery data, but figures of the latter type are seldom available.
372 The problem in our comparisons is that the reference values are based on estimates for
373 measured trees, and the RMSE% and bias may be underestimated. The errors in stand-
374 wise estimates are thought to be smaller than those in plot-wise estimates due to noise
375 caused by the high variability between stem-wise external quality estimates. RMSE% is
376 a variable that is affected if some errors are really high.

377 Hou et al. (2016) estimated the ABA-derived diameter distribution in the same forest area
378 as was used for this research but without applying any species identification procedure in
379 k-MSN and obtained the following RMSE% results for total, sawlog and pulpwood
380 volumes, respectively: ~35%, ~40% and ~65% for Scots pine, ~90%, ~85% and ~190%
381 for Norway spruce, and ~180%, ~230% and ~215% for deciduous species. When
382 predicting DBH distributions in this way they set $k = 3$ and used 1 cm-wide DBH classes.
383 In our case k was set to 1 to avoid averaging between trees, and 2 cm-wide DBH classes

384 were used to ensure continuous DBH distributions with a relatively small number of trees
385 per plot. More accurate estimates of DBH distributions could be achieved by examining
386 more field plots. In this study, standard operational ALS data processing methodology
387 was used and the approach presented by Hou et al. (2016) could slightly improve results.
388 The forest concerned is predominantly pine and is a good area for studying the effect of
389 using diameter distributions and product yield simulations, since the role of tree species
390 is minimized even though it is still present to some extent.

391 It is difficult to identify tree species directly from ALS measurements (McRoberts et al.
392 2010; Vauhkonen et al. 2012), although multispectral and hyperspectral optical imagery
393 may be used in an automated or semi-automated procedure to estimate species
394 composition (Clark et al. 2005). Multispectral imagery usually has three or four broad
395 bands in the red, green, blue and infrared parts of the spectrum, while hyperspectral
396 imagery has dozens or even hundreds of narrow, contiguous spectral bands. Simultaneous
397 collection of data from different sources such as ALS and multispectral imagery or ALS
398 and hyperspectral imagery has gained in popularity in recent times (see Valbuena et al.
399 2013; Cook et al. 2013), which will allow the acquisition of these to become cost-
400 efficient. Laser data provide accurate height information and support information on
401 crown shape and size, while optical images give more details regarding spatial geometry
402 and colour that can be used to classify tree species (Hyypä et al. 2008). This study would
403 have benefited from hyperspectral data being available instead of multispectral data
404 (Table 1). The purpose here, however, was simply to present the methods and to improve
405 species detection later on.

406 Haara and Korhonen (2004), when estimating stem volume with a field inventory at the
407 compartment level, reported the following RMSE% results for Scots pine: 29.3 for total
408 volume; 52.0 for sawlogs; and 30.8 for pulpwood, and later Korhonen et al. (2008), who

409 used ALS data to estimate theoretical sawlog volumes for 14 coniferous stands where the
410 tree species and the diameter distribution were known, obtained an RMSE% of 9.1 for
411 Scots pine and spruce at the stand level. Malinen et al. (2014) used empirical data from
412 sample plots to assess the performance of a decision support tool for estimating of timber
413 assortment recovery volumes and arrived at RMSE% values of 6.67 for grade A butt logs,
414 7.14 for other sawlogs, 2.48 for small-diameter logs and 7.09 for pulpwood. Siipilehto et
415 al. (2016), who estimated stem volumes using a grid-level ABA based on ALS data and
416 they compared these with tree taper data measured and recorded by the harvester's
417 measurement systems during the final cut, reported RMSE% values of 41.1 for total Scots
418 pine volumes, 40.1 for sawlogs and 52.8 for pulpwood.

419 In conclusion, it may be said that tree species estimation is the main challenge. While it
420 is easy to estimate total volumes using ALS, estimating volumes per species becomes
421 much harder, and the relative errors increase further when timber assortments are
422 estimated. To resolve this issue, ALS data should be combined with multispectral or
423 hyperspectral images. Tree species recognition should be improved by directing attention
424 to areas where species diversity is higher. The present method can be applied in practice
425 in single-species forest stands, where the tree species is known, as is commonly the case
426 in the Nordic countries. WPC values for pulpwood can be estimated with RMSE of 32.7%
427 by this method, and for sawlogs with RMSE of 38.5-52.1%. Although field estimation is
428 more reliable than remote sensing methods, the cost-efficiency of approaches supported
429 by the latter can render them sufficient for practical planning operations.

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Tables

Table 1. Means, standard deviations, minima and maxima of plot attributes.

Variable	Minimum	Mean	Maximum	SD
DBH (cm)	8.1	15.0	28.4	4.0
Height (m)	8.7	14.4	24.1	3.3
Density (stems·ha ⁻¹)	467	1259	2875	566
Volume (m ³ ·ha ⁻¹)	79.5	197.6	502.2	73.6
Basal area (m ² ·ha ⁻¹)	13.8	24.6	40.1	6.2
Pine basal area (m ² ·ha ⁻¹)	0.0	18.3	33.5	8.8
Spruce basal area (m ² ·ha ⁻¹)	0.0	8.2	40.0	12.2
Birch basal area (m ² ·ha ⁻¹)	0.0	3.3	22.7	5.4

Note: DBH, diameter at breast height; SD, standard deviation.

Table 2. Example of a product price matrix used in calculating wood paying capability (€·m⁻³) for Scots pine sawlogs.

Log length (m)	Log top-end diameter class (cm)								
	15	16	22	24	26	28	30	32	34+
3.7	57	62	66	70	73	76	78	79	80
4	62	67	72	76	79	83	85	86	87
4.3	67	72	77	82	85	89	91	92	93
4.6	69	73	79	84	87	91	93	94	95
4.9	70	74	80	85	89	92	94	96	96
5.2	71	76	81	86	90	93	95	97	98
5.5	71	76	81	86	90	93	95	97	98
5.8	71	76	81	86	90	93	95	97	98
6.1+	71	76	81	86	90	93	95	97	98

Table 3. Methodological differences between the calculation scenarios.

	Bucking method	Timber assortments	Quality included
Scenario 1	Maximum sawlog and pulpwood volumes	Sawlogs Pulpwood	No
Scenario 2	Log sizes with 30 cm interval	Sawlogs Pulpwood	No
Scenario 3	Log sizes with 30 cm interval	Sawlogs Pulpwood	Yes
Scenario 4	Log sizes with 30 cm interval	Grade A butt logs Sawlogs Small-diameter logs Pulpwood	Yes

Table 4. Volume prediction error statistics for the timber assortments at plot level.

		Scenario 1	Scenario 2	Scenario 3	Scenario 4
Sawlogs	Volume ($\text{m}^3 \cdot \text{ha}^{-1}$)	87.3	86.4	60.5	46.7
	RMSE (%)	81.3	81.7	92.9	89.9
	Bias ($\text{m}^3 \cdot \text{ha}^{-1}$)	-13.2	-13.0	-5.9	-8.2
	SD ($\text{m}^3 \cdot \text{ha}^{-1}$)	70.2	69.8	56.2	41.4
Pulpwood	Volume ($\text{m}^3 \cdot \text{ha}^{-1}$)	50.9	51.8	74.3	52.3
	RMSE (%)	32.2	31.7	37.7	49.4
	Bias ($\text{m}^3 \cdot \text{ha}^{-1}$)	2.0	1.8	-4.9	-4.6
	SD ($\text{m}^3 \cdot \text{ha}^{-1}$)	16.4	16.4	27.8	25.6

Table 5. Value prediction error statistics for the timber assortments at plot level.

		Scenario 2	Scenario 3	Scenario 4
Total	Value (€·ha ⁻¹)	7522.5	5853.5	6811.1
	RMSE (%)	80.8	85.0	80.8
	Bias (€·ha ⁻¹)	-1092.6	-634.0	-564.7
	SD (€·ha ⁻¹)	6021.1	4967.2	5509.5
Sawlogs	Value (€·ha ⁻¹)	6641.5	4590.3	3572.6
	RMSE (%)	90.7	102.9	96.1
	Bias (€·ha ⁻¹)	-1123.0	-550.3	-689.8
	SD (€·ha ⁻¹)	5956.4	4719.3	3385.7
Pulpwood	Value (€·ha ⁻¹)	881.1	1263.2	889.7
	RMSE (%)	31.7	37.7	49.4
	Bias (€·ha ⁻¹)	30.4	-83.7	-78.0
	SD (€·ha ⁻¹)	279.0	471.8	435.2

Table 6. Wood paying capability (WPC) prediction error statistics for the timber assortments at plot level.

		Scenario 2	Scenario 3	Scenario 4
Total	WPC (€·m ⁻³)	47.9	36.1	42.3
	RMSE (%)	48.2	47.9	44.4
	Bias (€·m ⁻³)	-6.5	-3.2	-2.8
	SD (€·m ⁻³)	12.1	9.0	10.2
Sawlogs	WPC (€·m ⁻³)	74.7	73.5	75.2
	RMSE (%)	38.5	44.2	52.1
	Bias (€·m ⁻³)	-6.2	-6.8	-5.3
	SD (€·m ⁻³)	3.2	3.5	3.2
Pulpwood	WPC (€·m ⁻³)	17.0	17.0	17.0
	RMSE (%)	32.7	32.7	32.7
	Bias (€·m ⁻³)	-1.1	-1.1	-1.1
	SD (€·m ⁻³)	0.0	0.0	0.0

Table 7. Volume, value and wood paying capability (WPC) prediction error statistics for the detailed timber assortments in scenario 4 at plot level.

		Grade A butt logs	Sawlogs	Small-diameter logs	Pulpwood
Volume	Volume ($\text{m}^3 \cdot \text{ha}^{-1}$)	9.5	46.7	24.9	52.3
	RMSE (%)	209.5	89.9	42.8	49.4
	Bias ($\text{m}^3 \cdot \text{ha}^{-1}$)	2.2	-8.2	0.3	-4.6
	SD ($\text{m}^3 \cdot \text{ha}^{-1}$)	19.8	41.4	10.7	25.6
Value	Value ($\text{€} \cdot \text{ha}^{-1}$)	1004.5	3572.6	1344.3	889.7
	RMSE (%)	231.2	96.1	42.3	49.4
	Bias ($\text{€} \cdot \text{ha}^{-1}$)	183.3	-689.8	19.7	-78.0
	SD ($\text{€} \cdot \text{ha}^{-1}$)	2329.6	3385.7	572.0	435.2
WPC	WPC ($\text{€} \cdot \text{m}^{-3}$)	103.1	75.2	53.8	17.0
	RMSE (%)	137.5	52.1	41.7	32.7
	Bias ($\text{€} \cdot \text{m}^{-3}$)	15.3	-5.3	-4.8	-1.1
	SD ($\text{€} \cdot \text{m}^{-3}$)	7.3	3.2	3.1	0.0

Table 8. Plot-level precision and accuracy statistics excluding quality estimation.

		Volume A ($\text{m}^3 \cdot \text{ha}^{-1}$)	Volume B ($\text{m}^3 \cdot \text{ha}^{-1}$)	Value A ($\text{€} \cdot \text{ha}^{-1}$)	Value B ($\text{€} \cdot \text{ha}^{-1}$)	WPC A ($\text{€} \cdot \text{m}^{-3}$)	WPC B ($\text{€} \cdot \text{m}^{-3}$)
Total	RMSE (%)	52.0	53.7	80.8	87.0	48.2	46.6
	Bias	-8.4	-18.0	-1092.6	-2360.4	-6.5	-5.3
	SD	76.1	76.9	6021.1	6146.6	12.1	11.3
Sawlogs	RMSE (%)	81.7	87.6	90.7	98.3	38.5	45.5
	Bias	-13.0	-28.0	-1123.0	-2486.8	-6.2	-1.5
	SD	69.8	70.7	5956.4	6077.6	3.2	3.5
Pulpwood	RMSE (%)	31.7	37.9	31.7	37.9	32.7	32.7
	Bias	1.8	7.4	30.4	126.4	-1.1	-1.1
	SD	16.4	18.3	279.0	311.2	0.0	0.0

Note: A, differences between the field data and estimated data; B, differences between the field data and combined under-estimated, over-estimated and normal data; WPC, wood paying capability.

Figures

Fig. 1. (A) Location of Kiihtelysvaara (●) within Finland (dark grey). (B) Map of the Kiihtelysvaara forest area containing the sample plots.

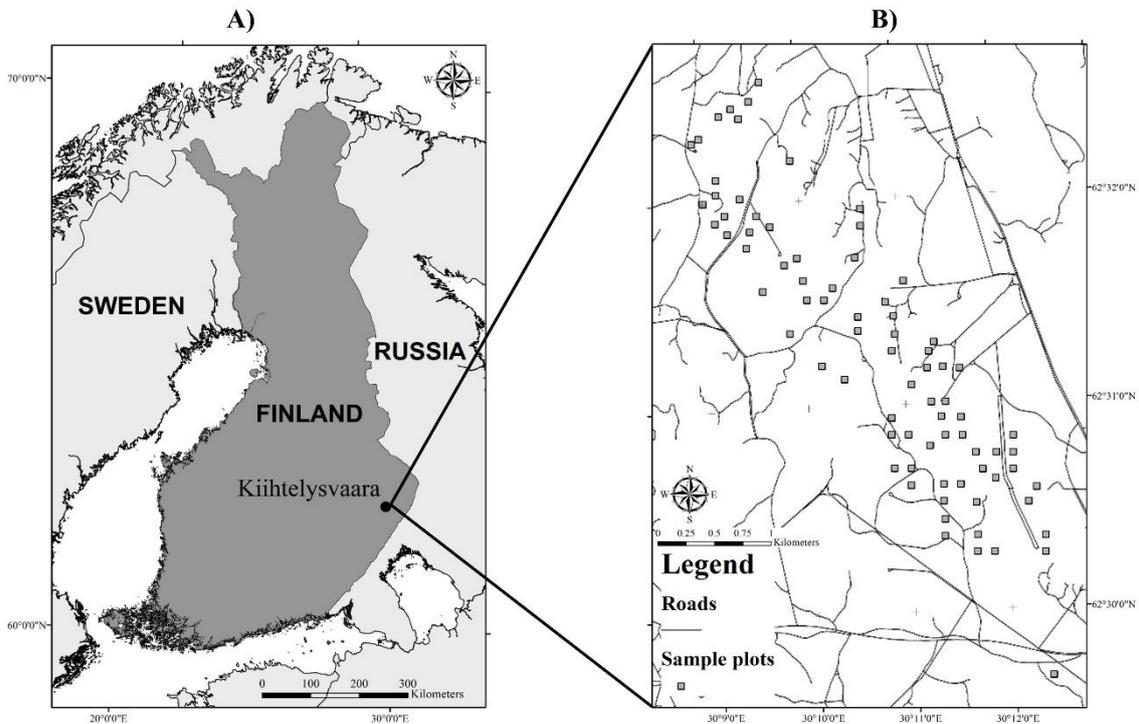


Fig. 2. Data processing steps.

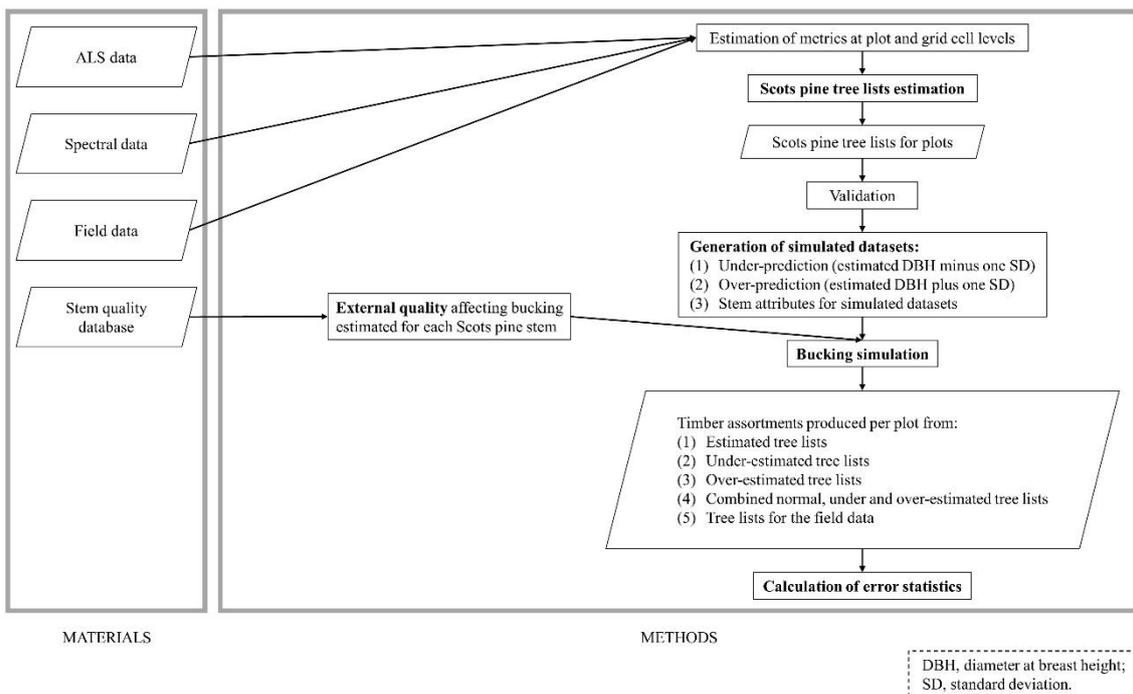


Fig. 3. Plot-level residual errors including and excluding quality estimation for (A) sawlog volume, (B) sawlog value, (C) pulpwood volume, and (D) pulpwood value.

