Coaches Coaching Psychological Skills – Why Not? A Framework and Questionnaire Development
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Coaches Coaching Psychological Skills – Why Not? A Framework and Questionnaire Development

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Abstract

The present paper is part of a program of research arising from the interests of Sport Wales (a UK National Sport Institute) in coaches delivering psychological skills (PS) to their athletes. Here we describe three studies featuring an original conceptualization of coaching psychological skills (PS) and the development and validation of two questionnaires capturing the coaching of PS. We conducted a qualitative investigation to establish a conceptual framework which included the fundamental coaching of PS behaviors (CPS-F) and the needs supportive coaching of PS (CPS-NS): this framework informed questionnaire development. We then tested the factor structure of two subsequently developed questionnaires via a Bayesian Structural Equation Modelling (BSEM) approach to Confirmatory Factor Analysis across two samples and ran tests of invariance, concurrent, discriminant and predictive validity. The CPS-F questionnaire showed an excellent fit for a three-factor model, whereas the CPS-NS demonstrated an excellent single factor fit. Significant relationships with theoretically related constructs suggested concurrent, discriminant and predictive validity and indicated that CPS-NS accounted for unique variance in athlete outcomes over and above CPS-F. The conceptual framework and valid questionnaires are expected to significantly further research into our understanding of coaches coaching PS.

Keywords: Coaching, Psychological Skills, Questionnaire, Validation, Bayesian
The present paper is part of a program of research arising from the interests of Sport Wales (a UK National Sport Institute) in coaches delivering psychological skills (PS) to their athletes, with the overarching aim of gaining insights into the coaching of PS and developing an effective intervention to upskill coaches in PS. Given the lack of rigorous research testing in this area, the research program was developed and conducted in three phases of research studies following the Medical Research Council guidelines for complex interventions (Craig et al., 2008). The first phase involved piloting the feasibility of a coaching PS intervention based on behavior change theory (i.e., Self-Determination Theory; Deci & Ryan, 2000). From the pilot investigation, it was clear that the intervention had promise, but several adjustments were needed to make the research process and intervention more effective. In particular, we found that the coaching of PS involved a broad set of coaching behaviors that had not been previously documented, and were not adequately captured by measures used in the pilot study. As such, the second phase of the research program involved developing a coaching PS framework and then validating two coaching of PS questionnaires. The third phase of the program was a quasi-experimental controlled trial to evaluate the effectiveness of the adjusted intervention informed by the pilot intervention and evaluated using the validated questionnaires. The pilot intervention and a quasi-experimental intervention trial (Phase 1 and 3) are presented together in another manuscript in preparation (in prep; see Supplementary file 1 for a detailed summary of this manuscript). The current paper reports on Phase 2, describing the development of the coaching of PS framework along with creating two questionnaires and examining questionnaire validity.

**Introduction**

Research demonstrates that psychological skills (PS) benefit athlete performance and well-being (e.g., Weinberg & Comar, 1994). In terms of athletes’ PS development, research
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has mainly focused on the training provided by sport psychology experts (e.g., Thelwell, Greenlees, & Weston, 2006). However, athletes can also develop PS as result of interactions with coaches and peers (Gould, Dieffenbach, & Moffett, 2002), and coach provision of PS training could offer multiple benefits to athletes. Indeed, coaches who have good relationships and regular contact with athletes could be in an ideal position to help athletes incorporate PS consistently into training. In addition, coaches are far greater in number than sport psychology practitioners and coach delivery of PS training would make PS support available to many more athletes.

Despite the potential advantages, the coaching of PS by coaches rarely occurs, and past research suggests that coaches report a lack of confidence and knowledge as barriers in delivering PS (Callow, Roberts, Bringer, & Langan, 2010; Paquette & Sullivan, 2012). A small number of coach PS interventions exist (Callow et al., 2010; Edwards, Law, & Latimer-Cheung, 2012; Hall, Jedlic, Munroe-Chandler, & Hall, 2007; Hall & Rodgers, 1989; Harwood, 2008), with these typically being workshop based and evaluated via coach self-report. Such interventions have produced some positive outcomes (e.g., positive attitudes towards PS), but coaching behavior has not been rigorously evaluated and often remained unchanged (Edwards et al., 2012; Harwood, 2008). Importantly, there is a paucity of understanding regarding the nature of coaching PS and what it should involve. To date, there has been no systematic examination of coaching PS and therefore there is no evidence-based framework via which to support coaches to engage in PS training. Harwood has been one of the few researchers to publish any behavioral guidelines regarding the coaching of PS (Hardwood, 2008; Harwood, Barker & Anderson, 2015). Whilst these guidelines are practical and have been applied within interventions, they are limited in terms of being evidence or theory-based. Furthermore, no psychometrically valid measures of coaching PS exist which has hindered progress regarding understanding the possible impact of coaching PS and
improving coaching PS interventions. Indeed, the factorial validity of previous coaching of PS measures (e.g., Gould, Damarjian, & Medbery, 1999; Hall & Rodgers, 1989; Jedlic, Hall, Munroe-Chandler, & Hall, 2007) has largely been untested. With these issues in mind, the current manuscript reports on the creation of a framework of coaching PS, along with the subsequent development of a coaching PS measure.

**Conceptualization of PS**

Despite extensive investigation into PS researchers rarely define the meaning of PS before measuring it, and a functional definition of PS is lacking. Indeed, multiple PS frameworks (e.g., Durand-Bush, Salmela, & Green-Demers, 2001; Smith, Schutz, Smoll, & Ptacek, 1995; Vealey, 1988) often fail to provide clear distinctions between mental skills (e.g., imagery, goal setting) and other cognitions and/or attributes (e.g., confidence, motivation; cf. Arthur, Fitzwater, Roberts, Hardy, & Arthur, 2017). To advance clarity, we propose the definition of PS should be appropriate to the word ‘skill’: Either an act or task being performed or an indicator of the standard of performing a task, and that improvement of PS is possible with practice (Tremayne & Newberry, 2005). Although we might contend that confidence and motivation can be improved, it is difficult to conceive carrying out “confidence” or being good at “achievement motivation”. Therefore we conclude that concepts such as, confidence, self-esteem, achievement motivation, volition (e.g., Vealey, 1988) are better defined as psychological outcomes that are likely to arise from using PS rather than being defined as PS.

Conceptual ambiguity also pervades in coaching PS measurement tools. For example, Paquette and Sullivan (2012) constructed a scale based on the Mental Skills Questionnaire (MSQ; Bull, Albinson, & Shambrook, 2002) which asked coaches to rate how frequently they implemented seven skills into their coaching sessions (e.g., imagery ability, mental preparation, motivation). Unfortunately, the authors did not comprehensively define PS, and
some subscales (e.g., motivation) are not ‘skills’. Additional disparity arises as some scales within the MSQ, measure PS ability (e.g., imagery ability) and others assess PS use (mental preparation). Furthermore, the psychometric properties of the original MSQ (Bull et al., 2002) are yet to be documented, and, as the only example of a PS measurement tool subjected to a rigorous validation attempt, the adapted MSQ of coaching PS revealed poor model fit according to conventional criteria (cf. Hu & Bentler, 1999).

To ensure conceptual clarity in the current research program we align with Hardy and colleagues’ (Hardy, Roberts, Thomas, & Murphy, 2010; Thomas, Murphy, & Hardy, 1999) proposal that there are basic cognitive-affective PS (i.e., goal setting, imagery, relaxation and self-talk), and more advanced PS which are indictors of ability (e.g., emotional control, automaticity, attentional control). Performers who practice using basic PS will eventually improve their ability with the more advanced PS, which will ultimately influence performance (see Arthur et al., 2017 for evidence of this effect). To provide a foundation for an appropriate coaching PS measure we focused on the coaching of basic PS defined as cognitive-affective skills (i.e., imagery, goal setting, self-talk and relaxation) which can be learnt, practiced and carried out alongside, or in addition to physical sports performance. We selected the four basic skills of imagery, goal setting, self-talk and relaxation to be the focus of the current investigation, as these are the simplest skills which are most frequently referred to in key texts (e.g., Burton & Raedeke, 2008; Weinberg & Gould, 2015) and qualitative investigations (e.g., Hanton, Mellalieu, & Hall, 2004), and thus perhaps the most relevant for coaches to be delivering to their athletes.

Coaching PS Behavior

Alongside a clear definition of PS, a framework of the specific behaviors involved in the coaching of PS is required. Traditionally effective PS training has been proposed as a structured program delivered systematically in a number of stages (Weinberg & Williams,
However, PS training or delivery are perhaps best seen as coaching. Akin to Lyle’s (2002) definition of sport coaching, PS development is a complex and contextually specific process consisting of purposeful, direct and indirect, formal and informal activities designed to improve performance. Therefore, effective PS training could involve coaching activities generally defined as “unlocking a person’s potential to maximize their own performance. It is helping them to learn rather than teaching them.” (Whitmore, 2009, p.8). Here we use the terminology ‘coaching’ of PS and as such throughout the paper we endeavor to conceptualize the coaching of PS via inductive analysis and then validate measures of the behaviors involved.

With regards to the measurement of such coaching behavior, multiple conceptualizations and scales covering a broad range of coaching behaviors have been developed and validated (e.g., Callow, Smith, Hardy, Arthur, & Hardy, 2009; Chelladurai & Saleh, 1980; Williams et al., 2003). However, to the best of our knowledge, the Coaching Behavior Scale for Sport (CBS-S; Côté, Yardley, Hay, Sedgwick, & Baker, 1999) is the only validated coaching behavior questionnaire to include any aspects of coaching of PS. It includes a mental preparation subscale (e.g., my coach provides advice on how to perform under pressure), a goal setting subscale (e.g., my coach helps me to identify strategies to achieve my goals), as well as a competition strategies subscale (e.g., my coach keeps me focused during competition). However as a general coaching questionnaire the CBS-S is not specific to PS and some key components of coaching PS have been omitted (e.g., coaching imagery). Furthermore, the CBS-S does not differentiate between coaching PS behaviors in different subscales (e.g., encouragement, monitoring and feedback). Indeed, a questionnaire which permits the separate analysis of different behaviors would progress understanding regarding the impact of different coaching PS approaches on athletes.
Therefore, the aim of this research was to create and validate a specific coaching of PS framework and measures of athlete-reported coaching behavior that include a range of coaching PS behaviors allowing for differential analysis for the different behaviors. We sought to create and validate a questionnaire that could be distributed to any athletes who receive coaching, aged 13 and above. We undertook three studies using different samples of athletes in order to ensure the conceptualization and measures would have a broad application. Study 1 involved a qualitative analysis of coaches and athlete interviews (individuals with experience of coaching PS) to gain a more in-depth and structured understanding of the nature of coaching of PS. Study 2 involved questionnaire development using the qualitative findings, and then testing of the questionnaires’ factor structure via a Bayesian Structural Equation Modelling (BSEM) approach to Confirmatory Factor Analysis (CFA). Finally, in Study 3 we confirmed the factor structure of the questionnaires, and investigated the questionnaires’ discriminant, concurrent and predictive validity, alongside questionnaire invariance.

Study 1. Qualitative study of coaching PS

In order to outline a framework of coaching PS behavior for questionnaire development we analyzed the interview transcripts of coaches and athletes who had experienced coaching of PS through a PS coaching intervention (et al., in prep see supplementary file 1 for details).

Method

Participants. Four elite coaches (two females, two males, $M_{\text{years experience coaching}} = 15.25$, $SD$ 6.13, two UKCC level 4 qualified, two level 3 qualified) and five elite athletes (two males, three females, $M_{\text{age}} = 18.0$ years, $SD$ 1.83, $M_{\text{years experience of the sport}} = 6.50$, $SD$ 1.29, two national level, three international level) agreed to be interviewed.
**Interview procedure.** Semi-structured interview guides were used, and probes were established *a priori* in order to deepen interviewees’ responses to questions if required (Patton, 2002). We piloted the interview guides and made several minor adjustments prior to interviewing study participants. An experienced interviewer conducted the interviews, this interviewer had not been involved in the previous intervention with the participants.

At the end of each coach interview the interviewer asked coaches to identify an athlete who had received their coaching of PS. All the interviews were conducted face to face, the coach interviews lasted an average of 90.60 mins (*SD* = 20.40) and the athlete interviews lasted an average of 54.41 mins (*SD* = 8.28). Interviews were recorded, transcribed verbatim and proof-read by the first author. The first author emailed the participants copies of their transcripts and offered them the opportunity to amend their transcripts. Three coaches replied to the email and provided no amendments.

**Data analysis.** For the purposes of the current paper as an in-depth analysis of the nature of coaching PS, we analyzed the interview transcripts via hierarchical content analysis (Sparkes & Smith, 2014) using NVivo software. In this analysis we developed themes and categorizations inductively from the data rather than using any pre-determined categories. We identified all the data describing the coaching of PS as meaningful units of analysis and coded these into nodes (*n* =154). We grouped similar nodes together to establish raw themes with internal homogeneity (where all nodes in one theme share meaningful characteristics) and external heterogeneity (the differences between nodes in different themes are clear; Patton, 2002) and then grouped the raw themes into higher order themes to examine their representativeness.

In order to increase the creditability and dependability of results (see Biddle, Markland, Gilbourne, Chatzisarantis, & Sparkes, 2001) the second author, with expertise in coach interventions and PS, acted as a “devil’s advocate”. The additional researcher critically
questioned the analysis (Marshall & Rossman, 1995) by challenging the inclusion of nodes and themes and actively searching for contradictions in the hierarchical model of coaching PS. The first and second author met on three occasions and discussed each raw theme in turn, regularly returning to initial nodes and interview transcripts. During the meetings, we worked collaboratively to resolve issues and refine the model to describe the nature of coaching PS. Note while these interviews are also a feature of et al., in prep, the research question and analyses presented here are completely different (see Supplementary file 1 for further details).

**Results**

Following the content analysis, we identified 20 first level clusters of raw themes. We grouped these into six dimensions under two categories, the *Fundamental coaching of PS* and the *Needs supportive coaching of PS* (see Figure 1 for framework and quotations).

**Fundamental Coaching of PS.**

*Observation.* The coaching of PS involved coaches observing athletes’ use of PS. The coaches talked about watching athletes’ use of PS and noticing how effective it was. Coaches said they listened to how negative athletes were and watched for breaks in pre-performance routines. Coaches also mentioned testing athletes’ use of PS by providing challenges and seeing how well they coped.

*Targeted cueing of PS.* Targeted cueing of PS involved coaches giving athletes instructions of a psychological nature to focus an athlete’s attention on helpful stimuli (i.e., instructing an athlete to imagine the action before they attempt it) without necessarily providing any formal explanations surrounding PS. Targeted cueing involved either instructions regarding technique or motivating athletes.

*Instructing using PS cues.* When giving technical instructions coaches often instructed athletes to focus on a certain cue or key word, for example “explode” when needing to
accelerate quickly at the start of race. Coaches also used imagery-based cues to deliver instructions and describe movements such as “spinning like a vacuum” and “curved like a banana”.

**Motivating using PS cues.** Coaches also integrated PS cues into their sessions to help motivate their athletes via setting goals for the athletes and using imagery-based descriptions of them achieving their goals. For example, a coach telling an athlete that they could win gold and describing what that would feel like to win.

**Instructing to use PS.** Coaches directly instructed their athletes to use PS. Instructing to use PS is overtly telling athletes to use PS (e.g., now make sure you do some imagery before your performance) whereas targeted cueing is more covert, meaning as a coach is communicating they will include PS cues such as images (e.g., think about making a shape like a rainbow).

**Reinforcing PS use.** Coaches and athletes talked about coaches reinforcing athletes’ use of PS, reminding athletes to use PS and regularly repeating instructions about PS.

**Needs supportive coaching of PS.** In addition to the Fundamental coaching of PS, we identified a more athlete-centered approach to coaching PS. This category involved coaches helping the athletes to understand what PS are and how to use them in a way which would be relevant to them. After establishing the two dimensions of Providing explanations and Seeking athlete involvement, the parallel between these dimensions and need supportive elements outlined by self-determination theory (SDT) researchers (Markland & Tobin, 2010) became apparent. As such the category was named ‘Needs supportive coaching of PS’.

**Providing explanations of PS.** Some coaches went beyond giving PS instructions and explained to athletes how to use PS and which helpful outcomes could result from using PS. The coaches also gave advice and answered questions about PS.
**Seeking athlete involvement.** In order to enhance athlete involvement in PS development, some coaches talked about providing athlete ownership over PS activities and giving choices of PS exercises. Coaches also asked athletes questions and had discussions with the athletes to help them understand their use of PS. Another element of seeking athlete involvement was coaching PS in a way which would be meaningful to the athletes. In particular, a coach talked about finding ways to introduce PS that would be fun and relevant.

**Discussion**

The results of the hierarchical content analysis suggested six dimensions of coaching PS which we summarized under two categories, the Fundamental coaching of PS (CPS-F) and the Needs supportive coaching of PS (CPS-NS). The CPS-F involved coach directed behaviors within coaching sessions of (a) Observation of PS use, (b) Targeted cueing of PS, (c) Instructing to use PS, and (d) Reinforcing PS use. The CPS-F are general coaching PS activities which indicate the frequency of coaching PS taking place rather than effectiveness when coaching PS. In contrast the CPS-NS involved tailoring the coaching of PS to the individual by (e) Providing explanations and (f) Seeking athlete involvement (refer to Figure 1 for a summary). Therefore, for the purposes of the subsequent study it seemed logical to create two questionnaires, one which captured the fundamentals of coaching PS and another which captured the quality or need supportive nature of coaching PS.

The CPS-F includes instructing, observation and cueing and most models of coaching deem that instructing and providing knowledge of specialized activities or movements is central to the role of a coach (Potrac & Cassidy, 2006), matching our qualitative findings. It has also been readily noted that accurate observation of athletes is integral to effective coaching (Wagstaff, Arthur, & Hardy, 2017). Furthermore, coaching using analogies and cues has garnered attention, particularly in reference to maintaining performance under pressure (Liao & Masters, 2001).
Given the needs supportive nature of the dimensions Providing explanations and Seeking athlete involvement, these dimensions could be placed within the context of SDT research (Deci & Ryan, 2000). SDT is a well-established theory of human motivation which proposes that the satisfaction of an individual’s basic needs (autonomy, competence and relatedness) predict the nature of an individual’s motivation and autonomous engagement in specific activities. Specifically, SDT research suggests that the provision of need support (in this case provided by coaches) corresponds to increases in an individual’s need satisfaction and subsequent motivation and behavior (e.g., Mageau & Vallerand, 2003; Markland & Tobin, 2010). SDT theorists have suggested that need support involves three key elements: structure, autonomy support and interpersonal involvement (Markland & Tobin, 2010).

Structure involves helping individuals to develop clear expectations and beliefs that they are able to effectively engage with a task (Jang, Reeve, & Deci, 2010; Markland & Tobin, 2010). Structure support is provided via explanations regarding behavior-outcome contingencies (Silva et al., 2010) and positive feedback regarding progress. Therefore, within this study, the theme of Explanation provision of PS could be described as need supportive and a key component of structure. Autonomy support involves encouraging individuals to engage in tasks for their own reasons and is provided by minimizing pressure, offering choice and acknowledging an individual’s perspective (Markland & Tobin, 2010; Silva et al., 2010).

Within the current study the dimension of Seeking athlete involvement regarding PS included: giving choices of PS exercises, asking athletes questions about their use of PS, and coaching PS in a way which would be meaningful to the athletes, which could all be described as autonomy supportive behaviors. The content of the CPS-NS is also supported by previous conceptualizations of effective coaching including the individualization of coaching for different athletes (Callow et al., 2009) and autonomy supportive coaching activities (see
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Mageau & Vallerand, 2003 for an overview). As such the concept of CPS-NS should assist to enhance the quality and impact that coaching PS can have.

Study 2. Item development and Exploratory Validation of Coaching PS Scale

In this study we created and validated two coaching PS questionnaires to measure the fundamental coaching of PS and the need supportive coaching of PS. The process involved item development, scale refinement and tests of factorial validity with a sample of prominently recreational athletes.

Item Development

Based on the results of the qualitative analysis, we developed the initial questionnaire items for each theme within the fundamental and need supportive coaching of PS (CPS-F 36 items; CPS-NS 19 items). When writing each item, we referred to the direct quotations and used the participants own words whenever possible. We followed widely accepted principles of good practice of questionnaire design whereby we sought to create clearly worded items which asked singular questions and did not contain double negatives (Schwarz, 2007). We also adapted a number of items (n = 5) from Markland & Tobin’s (2010) measure of need support. We selected items from Markland and Tobin’s questionnaire on the basis that they closely represented the themes found in the qualitative data and these items had previously demonstrated factorial and predictive validity so merited inclusion.

We gave three members of the research team and two additional academic experts in SDT and PS evaluation sheets with a list of all 55 items. We asked each reviewer to conduct an independent review of each item and provide written comments on (a) the clarity of each item, and (b) the relevance of the item to the appropriate theme. We then met as a group and discussed each item in turn whilst considering all written comments relating to each item. We removed items if there were any concerns from reviewers regarding the items’ clarity or relevance, and no new items were added. The iterative process of written and verbal feedback
we undertook a depth of analysis of the items and the conceptualization. Indeed, during the review process we established that reinforcing PS use was conceptually distinct from the fundamental behaviors. Specifically, to reinforce PS use with an athlete, PS would have normally been introduced to an athlete at an earlier time and suggests some longevity of coaching PS. As such, reinforcement is relevant to the coaching of PS but it has a different temporal nature to the other behaviors and so it was removed from the questionnaires.

Following this process we were left with two reduced sets of items that we used to create the two measures. The CPS-F questionnaire consisted of 16 randomly ordered items. Participants were asked to rate how frequently the situations occur on a 5-point scale (0 = never, 1 = rarely, 2 = sometimes, 3 = often, 4 = Always). The CPS-NS questionnaire consisted of 14 randomly ordered items. Participants were asked to rate their experiences of coaching PS on a 5-point scale (0 = Not at all true of me, 4 = Very true of me). The two scales used different anchors on the 0-4 rating scales, as ‘never to always’ was intended to capture ratings of the frequency of coaching behavior, whereas ‘not at all true of me to very true of me’ captured athletes’ personal experiences of the coaching of PS when it occurs. All questionnaire items had item stems that were generic and appropriate for all PS ‘e.g., my coach instructs me to use ..’ with interchangeable subjects for the appropriate PS being measured ‘my coach instructs me to use…goal setting’ or ‘my coach instructs me to use …imagery.’ (see Table 1 for example items from CPS-F and CPS-NS).

Method

Participants. We recruited athletes from Universities and sport clubs who were over the age of 16, received regular coaching (at least one hr. per week) and were actively competing in sport(s). Two hundred and fifty-nine athletes agreed to participate (117 males, 142 females, $M_{age} = 27.00$ years, $SD 12.54$, $M_{years experience of the sport} = 9.34$, $SD 7.13$). Participants were involved in 34 different sports and responses indicated that, 13.9 % were
competing professionally/internationally, 14.3% nationally, 8.9% regionally, 5.9% in British Universities Leagues, 43.6% recreationally and 13.4% did not report their level of participation.

**Data collection procedure.** We obtained institutional ethical approval and all participants provided informed consent to participate. There were four versions of the questionnaire each of which referred to a different basic PS. We randomly allocated each athlete to complete one version of the questionnaire (goal setting $n = 68$, imagery $n = 62$, relaxation $n = 59$ and self-talk $n = 70$). We informed the athletes about the purpose of the study, along with information to emphasizing confidentiality, to reduce the potential for social desirability to influence responses on the questionnaire (e.g., we informed athletes that there were no right or wrong answers).

**Analyses.** There were little missing data (highest 1.9 % missing across CPS-F items and CPS-NS items) and the entire response scale on both measures was used suggesting that the items were sufficiently sensitive to detect differences in coaching received by athletes.

We tested the factor structure of the questionnaires using Bayesian structural equation modelling (BSEM; Muthén & Asparouhov, 2012) which is a novel approach increasingly advocated in the sport and exercise psychology literature (e.g., Myers, Ntoumanis, Gunnell, Gucciardi, & Lee, 2017; Niven & Markland, 2016). The BSEM approach views parameters as variables with a mean and distribution rather than constants, as in a Maximum Likelihood analysis. The BSEM approach allows the researcher to specify more realistic models and simultaneously allow small variances, cross-loadings and correlated residuals within an identified model (see Muthén & Asparouhov, 2012 and also Niven & Markland, 2016 for a detailed overview) which results in more appropriate model fit statistics.

In line with contemporary procedures (e.g., Myers et al., 2017; Niven & Markland, 2016) we first standardized the data and then estimated a series of three BSEM models. The
first model incorporated non-informative priors for the major loadings, exact zero cross-loading and exact zero residual correlations. The second model incorporated the addition of informative approximate zero cross-loadings. The final model incorporated the addition of both informative approximate zero cross-loadings and residual correlations. We specified the priors with a mean of 0 and a variance of .01. This size of prior corresponds to factor loadings and residuals with a 95% limit of ±.20, therefore representing small cross-loadings and correlated residuals (Muthén & Asparouhov, 2012; Niven & Markland, 2016). We estimated all BSEM models with the Markov Chain Monte Carlo (MCMC) simulation procedure with a Gibbs sampler and a fixed number of 100,000 iterations for two MCMC chains. This procedure allowed for the examination of model convergence.

We assessed model convergence with the potential scale reduction factor (PSR). Model convergence is evident when the PSR value lies between 1.0 and 1.1 for all parameters (Gelman, Carlin, Stern, & Rubin, 2004). In addition, we performed a visual inspection of trace plots for each parameter to check that the parameter values in each MCMC chain mixed well (i.e., converged to a similar target distribution; van de Schoot & Depaoli, 2014). We assessed model fit using the posterior predictive p value (PPp value). A good-fitting model is indicated when values are around .50 (Muthén & Asparouhov, 2012). In addition, we also examined the symmetric 95% credibility interval for the difference between the observed and replicated χ² values. A good fitting model is indicated when the values center on zero (Muthén & Asparouhov, 2012). Once the final models were established we performed a sensitivity analysis to examine if the specification of different prior variances influenced the posterior predictive p value and the variability of the estimates (Muthén & Asparouhov, 2012). To do this we reran the final models with variance priors specified at .005, .01 and .015 for the cross-loadings, and then examined parameter estimates to check for any important discrepancies.
Results and Discussion

CPS-F. The 16-item model achieved convergence and all factor loadings were significant. However, the PPp indicated an unacceptable fit to the data (See Table 1 for PPp and 95% credibility intervals). To improve model fit we considered items for removal based on theoretical relevance and low factor loadings and subsequently removed four items. Such a removal process is common and accepted in measurement development provided that any removals are made based on theory and relevant data or evidence, as opposed to simply relying on a data driven approach (e.g., Biddle et al., 2001; Markland, 2007). We removed the Observation item “My coach watches out for my use of [specific PS] during my sport” as it was thought of as ambiguous as ‘watching out’ could mean that a coach deliberately observes PS use, but it could also be interpreted as a coach protecting and looking after an athlete’s PS use. This item also had a low factor loading in comparison to the other items. In addition, we removed the Observation item “my coach tests my use of [specific PS]” as testing use of a skill is not observing and the Instruction item “my coach asks me to use [specific PS]” as this item was thought to be overly similar to another, more specific item “My coach asks me to think about using [specific PS] when I’m doing my sport.” included in the scale. We also removed the Instruction item “my coach instructs me to focus [use specific cue] whilst doing my sport” because, in comparison to the other items in the scale, it was overly different across versions (goal setting, imagery, relaxation, self-talk).

Following this item removal process we analyzed the fit of the 12-item model with and without small variance priors on the cross loadings. The model with non-informative priors failed to converge. The model with informative priors on the cross loadings achieved adequate convergence (with final PSR values below 1.1) yet the fit was still poor (see Table 1). One Instruction item “My coach tells me to think about [specific cue] when I am performing my sport” wanted to cross load on targeted cueing beyond its a priori limits. We
deemed the item to be overly close to cueing and subsequently removed it from the model. This process resulted in an 11-item scale with three subscales: observation ($n_{\text{items}} = 3$), targeted cueing ($n_{\text{items}} = 5$), and instruction ($n_{\text{items}} = 3$).

All 11-item BSEM models achieved adequate convergence. The $PP_p$ for the model with non-informative priors indicated a less than desirable fit to the data. The $PP_p$ for the model with informative small variance priors on cross-loadings indicated an improved fit (in comparison to the model with no priors), but the resulting fit was still poor. The $PP_p$ of .53 indicated excellent fit for the final model with informative small variance priors on cross-loadings and residual correlations. In addition, the 95% posterior predictive credibility intervals centered on zero (See Table 1).

All major loadings in the 11-item scale were significant (See Table 1 for standardized factor loadings and 95% credibility intervals for the 11-item scale). PSR values for the final model reached the convergence criterion at 11800 iterations and visual inspection of the trace plots showed support for convergence (i.e., all plots showed a stable convergence across iterations for the two chains). Interfactor correlations (and 95% credibility intervals) were as follows: Targeted Cueing with Observation = .66 [.49, .79], Targeted cueing with Instruction = .68 [.51, .80], Instruction with Observation = .88 [.77, .99]. Further, sensitivity analyses revealed stable factor loadings and cross loadings when specifying larger (.015) and smaller (.005) variance priors. Indeed, 100% of all discrepancies were within ±.05. Composite reliability coefficients (Fornell & Larcker, 1981) for the three subscales were: Observation 0.93, Targeted cueing 0.92, and Instruction 0.93. The constructs of instruction and observation are conceptually distinct (a coach could instruct an athlete to do something without observing them), however the strength of correlation between them led to us reanalyzing the data as a two factor model with targeted cueing as one factor, and Instruction and Observation combined as a single factor. This two factor model also revealed an
excellent fit to the data $PP = .54 \ [-36.17, 33.30]$, thus from a measurement perspective at least it does not seem to matter with Instruction and Observation are considered separately or as one factor. However, from a conceptual perspective we contend that they are best thought of as two related, yet separate, behaviors.

**CPS-NS.** The initial 14-item CPS-NS with non-informative priors reached convergence but revealed a poor fit to the data (see Table 1). To improve model fit, we removed three Explanation Provision items (“my coach suggests ways I could use [specific PS]”, “my coach explains how to use [specific PS] effectively”, “my coach provides me with positive feedback about my use of [specific PS]”) and two Seeking Involvement items (“my coach asks me questions about my use of [specific PS]” and “my coach encourages me to reflect on my use of [specific PS]”) based on theoretical reasoning. We felt these items failed to sufficiently describe need supportive coaching to its fullest extent as, for example, a coach could ask questions or suggest ways to use a particular PS in a controlling manner. In addition, the item “my coach provides with me positive feedback” was conceptually distinct from the other explanation items as it did not refer to explanations about PS use.

Following item removal, we next tested this 9-item model with non-informative priors and then with informative priors on the cross loadings. Both of these models revealed very poor fits but no items wanted to cross load above their accepted limits in the second of these two analyses. We subsequently examined the fit of 9-item model with informative priors on cross loadings and residuals correlations. This analysis resulted in an excellent fit although the residual for one involvement item (“my coach talks to me about [specific skill] in a way which is relevant to me”) correlated with an explanation provision item beyond its accepted limits. Because this item could conceivably be considered as explanation provision we subsequently removed this item leaving an 8-item model (see data in Table 1).
We then tested the 8-item model with the three BSEM models. All models converged although the models with non-informative priors and with informative priors on the cross loadings revealed poor fits. However, the model with informative priors on cross loadings and residuals revealed an excellent fit, and no items had problematic cross loadings or correlated residuals. All major loadings for items in the 8-item model were significant (see Table 1 for standardized factor loadings). PSR values reached the convergence criterion at 5000 iterations and inspection of trace plots showed support for convergence. The correlation between the two factors (Seeking athlete involvement and Explanation provision) was .96 [.90, .99]. Sensitivity analyses again revealed stable factor loadings and cross loadings at different levels of prior, with 100% of all discrepancies again within ±.05. Composite reliabilities for the two subscales were 0.96 (Explanation Provision) and 0.94 (Seeking Athlete Involvement).

Although the BSEM analyses supported the two-factor structure of the CPS-NS, the correlation between the two factors was substantial. Consequently, we re-analyzed the data as a “true” single factor model. Here, all items loaded onto one factor, to examine, from a measurement perspective, whether the two factors were better replaced by a single need support factor. The true single factor model revealed an excellent fit to the data (PPp = .52, 95% CIs [-27.10, 25.24] and had a similar Deviance Information Criterion (3386.29) to the two factor model (3385.60) indicating that both models are equally appropriate. Consequently, while explanation provision and seeking athlete involvement are theoretically distinguishable constructs they do not appear distinguishable at a measurement level.

In summary, after utilizing the BSEM approach and deleting several items based on conceptual and empirical grounds, the final CPS-scales consisted of a three factor 11-item measure of CPS-F (Observation, Targeted cueing, and Instruction) and a single factor 8-item measure of CPS-NS (Explanation Provision and Seeking Athlete Involvement), both with
good model fits. The CPS-F and the CPS-NS are the first psychometrically validated
measures of coaching of PS. Furthermore, rather than being a global scale, different
behaviors are measured by different subscales. As such, researchers and practitioners are now
able to differentiate between the fundamentals of coaching PS and the quality of need
supportive nature of coaching PS. Interested readers are directed to the Supplementary file 2
Table S1 detailing the mean and standard deviations for each coaching behavior and PS from
the present study.

Study 3. Confirmatory validation of coaching PS Scale

In this study we confirmed the factor structure of the two coaching PS questionnaires
(CPS-F and CPS-NS) following the same BSEM approach used in the previous study, but
with a different sample of younger, more elite level athletes. Within this study we tested the
concurrent, discriminant and predictive validity of the new questionnaires and also examined
approximate measurement invariance.

We examined the concurrent validity of the CPS-F and CPS-NS by conducting
correlations between the coaching of PS and the coaching of mental preparation using the
CBS-S (Côté et al., 1999). A key purpose of PS training or the coaching of PS is assisting
athletes with their mental preparation (Weinberg & Williams, 2010). Thus, we hypothesized
that all subscales measured by the CPS-F and CPS-NS would be significantly correlated with
athletes’ ratings of coaching mental preparation on the CBS-S.

To evaluate the discriminant validity of the two PS questionnaires, we explored the
questionnaires’ ability to discriminate between (a) athlete performance level and, (b) the
coaching qualification attained by their coach. We hypothesized that the measures would
discriminate between athletes of different performance levels, with higher level athletes
reporting more coaching of PS (e.g., Jedlic et al., 2007). Further, we also expected the
measures to discriminate between levels of coaching qualification, in that coaches with
higher coaching qualifications would coach more PS than those with lower coaching qualifications (e.g., Hall et al., 2007).

In relation to predictive validity, we expected that the coaching of PS would impact positively on athletes’ PS use. However, before increasing PS use, the development of athlete awareness surrounding PS is proposed as a necessary first step towards more effective PS use (Weinberg & Williams, 2010). Therefore, the regular coaching of PS should primarily predict athletes’ awareness and knowledge about their PS use before the effective application of PS. Self-awareness is readily mentioned in applied sport psychology literature (e.g., Ravizza, 2010), but has not been empirically measured or investigated in this research field. However, within educational research the concept of awareness as metacognition, which is viewed as an “awareness and management of one’s own thought” (Kuhn & Dean, 2004, p.270) has been investigated in some depth. Metacognition is thought to be made up of a multidimensional set of cognitive skills, much like PS in sport (Kuhn & Dean, 2004). Schraw and Dennison (1994) suggested that metacognitive awareness is made up of an individual’s knowledge of his/her own cognition and their regulation of cognition. For the purposes of the present research, we were interested in athletes’ knowledge of their PS use as a form of awareness and how coaching of PS as measured by the CPS-F and CPS-NS impacts on it. The three types of knowledge as measured by the Mental Awareness Inventory (MAI; Schraw & Dennison, 1994) have been defined as (a) procedural knowledge of cognition, knowledge about how to implement mental strategies (b) declarative knowledge of cognition, knowledge of one’s skill and ability to use PS, and (c) and conditional knowledge of cognition, knowledge about when and why to use PS. These three aspects of metacognitive knowledge are thought to be affected by the teaching an individual receives (Schraw & Dennison, 1994). As such, we hypothesized that the coaching of PS (all subscales of the CPS-F and the CPS-NS) would be correlated with a global score from the MAI for sport (MAI-S). We also expected that CPS-
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NS would account for significant variance within mental awareness over and above that accounted for by CPS-F. Indeed, providing explanations and involving the athletes in developing PS, was expected to engage the athletes and therefore develop their awareness to a greater extent, than the fundamental coaching PS behaviors.

Finally, we examined approximate measurement invariance in both of the measures (cf. Muthén & Asparouhov, 2013) across the four PS (goal setting, imagery, relaxation and self-talk) by testing the factor structure (configural invariance) and factor loadings (metric invariance).

Method

Participants.

We recruited athletes aged 13 and over from sport teams/clubs and Universities who received regular coaching (more at least one hr. a week) and were actively competing in sport(s). Four hundred and fifty five athletes agreed to participate (257 male, 198 female, M_age = 17.69, SD 5.22, M_years experience of the sport =7.41, SD 4.25). Participants were involved in 20 different sports and responses indicated that, 30.1% were competing professionally/internationally, 38.9% nationally, 10.1% regionally, 8.8% in British Universities Leagues, 6.4% recreationally, and 5.7% did not report their level of participation.

Measures.

Coach Behavior Scale for Sport (CBS-S). The CBS-S (Côté et al., 1999) mental preparation subscale included five items which examined coaching behavior to help athletes mentally prepare for their sport (e.g., My coach provides advice on how to perform under pressure). Athletes scored all items on 1-7 Likert-type scale (1 = Never, 2 = Very rarely, 3 = Rarely, 4 = Fairly often, 5 = Often, 6 = Very Often, 7 = Always). The factor structure of the CBS-S has been explored (Côté et al., 1999) and in the current study, a BSEM of the CBS
with correlated residuals revealed an excellent fit ($PP^p = .50$, [-17.99, 17.55]) and good composite reliability; 0.86.

**Metacognitive Awareness Inventory for Sport (MAI-S).** We adapted The MAI (Schraw & Dennison, 1994) subscale measuring an individual’s knowledge of his or her own cognition to apply to a sports context (E.g., *I am aware of what strategies I use when I study* was adapted to *I am aware of what mental strategies I use when I play sport*). Each item was rated against a 100mm, bipolar scale, the right end labelled *true* and the left end *false*, and participants recorded their responses by drawing a line across the scale. The length of the length was measured in mm and was then reverse scored. Previous factorial analyses have been conducted on both the MAI (Schraw & Dennison, 1994) and Junior MAI (Sperling, Howard, Miller, & Murphy, 2002) suggesting variable model fit. BSEM analyses revealed the MAI-S had a 3-factor, 12-item scale to have an excellent fit ($PP^p = .51$, [-38.51, 37.97]) which revealed acceptable composite reliability (procedural knowledge $\alpha = .82$, declarative knowledge $\alpha = .79$, conditional knowledge $\alpha = .75$). A copy of the adapted MAI-S questionnaire can be found in the Supplementary file 5.

**Data collection procedure.** Following institutional ethical approval, all participants provided informed consent. For any athletes under 16 the adult in care of the young person provided consent. Two hundred and seventy-six athletes were randomly allocated to one version of the CPS-F and CPS-NS questionnaire to complete. The data from a further 179 athletes from (Arthur et al in prep) were used. Thus, in total the number of questionnaires completed were as follows: goal setting $n = 129$, imagery $n = 105$, relaxation $n = 106$ and self-talk $n = 113$. We informed the athletes about the purpose of the study and gave anti-social desirability instructions to emphasize confidentiality. With permission from national governing bodies and coaches, we collected the data at sport training and competition venues. Whilst all athletes completed the CPS-F and CPS-NS, sub-samples also completed the CBS-S.
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\( (n = 271, \text{Age} = 18.4 SD 3.8, n = 150 \text{ male}, n = 121 \text{ female}) \) and the MAI-S \( (n = 371, \text{Age} = 17.34 SD 5.3, n = 215 \text{ male}, n = 156 \text{ female}) \).

**Analyses and Results**

Preliminary analysis revealed very few missing data (highest 3.9% missing across all CPS-F and CPS-NS items) and the entire response scale on both measures was used suggesting that the items were sufficiently sensitive.

**Factor structure of CPS-F and CPS-NS.** We used the same 3-stage BSEM approach from Study 2 to examine the model fits of the 11-item CPS-F and the 8-item CPS-NS. For both measures, the models with non-informative priors and informative priors on cross loadings only revealed less than acceptable fits. However, the fits of the models including informative priors on the cross loadings and correlated residuals were excellent. The final CPS-F model converged after 31800 iterations and the final CPS-NS model after 9000 iterations. All major factor loadings were significant and similar to those in Study 2 (CPS-F factor loadings ranged 0.93-0.73; CPS-NS factor loadings ranged 0.88-0.81), and neither of the final models had cross loadings or correlated residuals that wanted to load beyond accepted limits. Sensitivity analyses also supported the stability of all parameter estimates for each measure. Correlations between the CPS-F factors were: Targeted Cueing with Observation = .66 [.49, .79], Targeted cueing with Instruction = .68 [.53, .82], Instruction with Observation = .85 [.73, .99], with the correlation between the two factors of the CPS-NS being .96 [.89, .99].

The findings between the two CPS-NS factors (i.e., high correlation) mirrored the results from Study 2. Therefore, we again ran a true single factor model and compared this to the two factor model. The fit of the single factor model was again excellent \( (PPp = .51 [-27.04, .51.38]) \) with the Deviance Information Criterion \( (6784.74) \) being almost identical to the two factor model \( (6784.49) \). These findings confirm Study 2 in terms of the two CPS-NS.
factors being difficult to distinguish at a measurement level despite being conceptually distinct. Full BSEM data from Study 3 is available upon request from the first author. Interested readers are directed to Supplementary file 2 Table S1 detailing the mean and standard deviations for each coaching behavior and PS from the present study. Final copies of the questionnaires can be found in Supplementary file 4.

**Concurrent Validity.** We examined the concurrent validity of the CPS-F and CPS-NS via bivariate correlations between CBS-S scores and scores on the CPS-F and CPS-NS subscales. All scales were significantly correlated (see Table 2).

**Discriminant Validity.**

**Performance Level.** Discriminant function analysis (DFA) indicated that athletes’ reports on CPS-F discriminated between athletes’ performance levels, Wilks’ $\Lambda = .94$, $\chi^2 (6, n = 428) = 26.77, p < 0.001$. The standardized structure coefficients for the first discriminant function revealed that coach instruction of PS ($r = .87$) made the greatest contribution to the discriminant function, followed by targeted cueing ($r = .82$) and coach observation of PS ($r = .56$). Examination of the discriminant function at the group centroids revealed that elite level athletes (.25) reported most fundamental coaching of PS behaviors which discriminated them from lower performing athletes, both competitive athletes (-.03) and recreational athletes (-.56). Athletes’ reports on CPS-NS also discriminated between athlete performance levels, Wilks’ $\Lambda = .96$, $\chi^2 (4, n = 418) = 16.96, p < 0.001$. The standardized structure coefficients suggested that providing explanation ($r = .99$) made the greatest contribution to the discriminant function, followed by seeking athlete involvement ($r = .98$). Examination of the discriminant function at the group centroids revealed that elite level athletes (.24) reported the most coaching of PS which discriminated them from lower performing athletes, both competitive athletes (-.04) and recreational athletes (-.43).
Coaching qualification. For both the CPS-F and CPS-NS, the DFAs were non-significant, indicating that neither measure was able to discriminate between coach level UKCC of equivalent (Group1 = qualification level 1 & 2; Group2 = qualification level 3 & 4). CPS-F Wilks’ Λ = .98, χ²(3, n = 280) = 6.65, p = 0.08; CPS-NS, Wilks’ Λ = 1.00, χ²(2, n = 277) = 1.04, p = 0.59.

Predictive Validity. All factors of the CPS-F and CPS-NS were significantly correlated with athlete awareness of mental strategies on the MAI-S (see Table 2). To determine the extent to which CPS-NS predicts variance in awareness of PS beyond that explained by CPS-F, we conducted a hierarchical regression analysis with the CPS-F variables entered in the first step and the CPS-NS subscales entered at Step 2. The CPS-F variables accounted significant variance in the MAI-S, R² = .09, F (3, 360) = 12.00, p < .001. Moreover, the CPS-NS variables accounted for significant variance over and above that accounted for by the CPS-F, R² = .04, F (2, 358) = 10.97 p < .001. The beta coefficients revealed the unique variance in block two was attributed to Seeking athlete involvement β = .27 p = .04, whereas the beta coefficient for Providing explanations was not significant β = .15 p = .26.

Invariance testing. We estimated all BSEM with MCMC simulation procedure with a Gibbs sampler and a fixed number of 100,000 iterations for two MCMC chains (Gelman et al., 2013). For the correlated residuals we specified an inverse-Wishart prior distribution IW (0, degrees-of-freedom parameter d) with d = p + 20. We varied three different levels of approximation by specifying zero mean small variance priors of .05, .01 and .005 on the factor loadings (metric invariance). We used the fit indices previously outlined and used the deviance information criteria (DIC) to compare BSEM and any parameters that differed significantly from the priors between PS.
CPS-F. The model for approximate measurement invariance across PS within the 
CPS-F failed to converge. The non-convergence is most likely a result of an overly complex 
model (three CPS-F factors across four PS) for the sample size. To overcome this problem, 
we instead collapsed the observation and instruction factors based on empirical compatibility 
and ran a two-factor approximate measurement invariance analysis. We maintain that 
observation and instruction are conceptually distinct constructs but have combined them here 
simply to reduce model complexity in order to test invariance. Fit statistics are displayed in 
Supplementary file 3, Table S2. The test for configural invariance indicated excellent fit. The 
test for approximate metric invariance (factor loadings) resulted in good fit at all prior 
distributions (.01, .005 and .005) and the DIC statistic showed support for a more 
parsimonious model at a prior distribution of .005. Further, the Mplus output indicated that 
there were no invariant parameters for the factor loadings.

CPS-NS. Fit statistics are displayed in Table S2. The test for configural invariance 
indicated excellent fit. The test for approximate metric invariance (factor loadings) resulted in 
good fit at all prior distributions (.01, .005 and .005) and the DIC statistic showed support for 
a more parsimonious model at a prior distribution of .005. Further, the Mplus output 
indicated that were no invariant parameters for the factor loadings.

Discussion

In Study 3 we confirmed the model fit of the two coaching PS questionnaires, an 11- 
item CPS-F scale and an 8-item CPS-NS scale using the same BSEM approach as in Study 2 
with a different sample. However, as with the first sample, the two CPS-NS factors did not 
distinguish at a measurement level despite being conceptually distinct. This finding is 
consistent with other measures of need support in the SDT literature, where different aspects 
of need support and need satisfaction are routinely collapsed into single scales due to high 
interfactor correlations (e.g., Markland & Tobin, 2010) but are analyzed as separate
constructs. Indeed, the two needs supportive coaching PS subscales seemed to have different predictive properties based on our other assessments of validity.

We also provided support for the concurrent, discriminant and predictive validity of the CPS scales. All coaching PS subscales correlated with the coaching of mental preparation on the CBS-S (Côté et al., 1999). The CPS-F and CPS-NS discriminated between athletes of different performance levels. Specifically, the elite level athletes reported receiving more coaching of PS, in comparison to competitive or recreational athletes, supporting previous findings (Jedlic et al., 2007). Conversely, there were no differences found between the level of coach qualification and athletes’ reports of both fundamental and need supportive coaching of PS. The lack of differences between coaches of different qualification levels and coaching of PS has been found in other research (Hall et al., 2007), this could be due to limited coverage of coaching PS within current qualification training along with the limited effectiveness of formal coaching PS education (Callow et al., 2010).

As an indication of predictive validity, all factors of the CPS-F and the CPS-NS were significantly correlated with athlete awareness of PS, as measured by the MAI-S. This result suggests that coaches observing PS use, providing cues, instructing use of PS and providing needs support regarding PS is related to athletes’ knowledge about: how to implement PS, their ability to use PS, and when and why they should use PS. However, the correlations between the variables although significant were relatively small. The strength of correlations may have been due to most coaches in the sample not having been trained in how to coach PS effectively, thus weakening the impact on athletes’ awareness of PS. Furthermore, the results of the hierarchical regression indicated that Seeking athlete involvement accounted for unique variance in mental awareness over and above the CPS-F subscales. This result suggests that need supportive coaching behaviors are more influential on athletes’ mental awareness, justifying the use of separate questionnaires. This could be explained as seeking
athlete involvement (e.g., *My coach encourages me to take my own initiative*) requires more cognitive processing from athletes rather than simply receiving instructions or a coach observing you.

The tests of invariance broadly revealed support for approximate metric invariance for the CPS-F and the CPS-NS. However, it is important to note that we were only able to test a two-factor model for the CPS-F due to issues with model convergence. This issue notwithstanding, the important result from the invariance tests was that the factor-loadings were equivalent across the PS in both measures suggesting that the items are good indicators of the underlying latent variable regardless of the skill being assessed.

**General Discussion**

There has been a lack of rigorous investigation into sport coaches delivering PS. In the current set of studies we offered a definition of basic PS as cognitive-affective skills (i.e., imagery, goal setting, self-talk and relaxation) which can be learnt, practiced and carried out alongside, or in addition to, physical sports performance. We then developed an original conceptual framework of what coaching PS might involve, along with a novel and psychometrically sound instruments to capture the coaching of PS.

Interviews with athletes and coaches who had experience of PS provided the basis for the framework of coaching PS and the two questionnaires developed in this study. The behaviors within the current conceptualization are specific to coaches endeavoring to enhance the basic PS of their athlete, with more in-depth psychological assessment and support under the remit of those with formal training and qualifications (e.g., Health and Care Professional Council registered Sport Psychologists in the UK).

As the first concerted attempt to operationalize the coaching of PS that satisfies multiple forms of validity. The CPS-F (11 items) and CPS-NS (8 items) demonstrated a consistently good factor structure across two different samples suggesting that the
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questionnaires can be distributed to any athletes receiving coaching and participating in any
sport at any level, who are aged 13 and above. We found support for measurement invariance
and provided evidence of discriminant validity as elite athletes reported significantly more
coaching of PS than lower level athletes. Supportive evidence concerning the concurrent
validity and predictive validity was also found. Such results suggest the CPS-F and CPS-NS
are meaningful to athletes and that the scores derived are valid and reliable indicators of
coaching PS. Furthermore, we adapted and explored the factorial validity of the MAI-S
which will be a helpful measure of athlete awareness for sport psychology practitioners and
researchers. An interesting point to note in the CPS-F specifically is that instruction and
observation correlated substantially across both samples. Indeed, in Study 2 a CFA of a 2
factor solution also revealed a fit that was comparable in quality to the original 3 factor
solution. Such findings might cast doubt as to the benefits of separating instruction and
observation as coaching behaviors. However, we believe that keeping these as separate
behaviors is important for two reasons. First, the DFA’s in Study 3 showed that these two
behaviors contributed differently to discrimination between groups. Such a result supports the
view that these two constructs are best considered as separate, as one would lose important
information such as this if these factors were combined. Second, from an applied perspective,
separating out these constructs also appears important. If one is conducting an intervention
around observation, having a scale that measures this construct (as opposed to a scale that
measures a combination of observation and instruction) is likely to yield much more useful
information about the benefits of an intervention.

An important strength of the CPS-F and CPS-NS, is that the two questionnaires when
used together give an indication of the quantity of coaching behavior and quality of coaching
behavior, two aspects which are rarely considered in tandem when capturing coaching
behavior. Furthermore, the five different behavioral subscales provide a differentiated
understanding regarding the most effective approach to coaching PS and the effectiveness of coaching PS interventions.

However, due to the difficulty in finding participants with experience of coaching PS, there could have been weaknesses in the conceptualization phase we undertook. Indeed, all the athlete interviewees had been part of a specific coaching PS intervention and were aged between 16 and 21, as such their views regarding the nature of coaching PS could be biased or overly narrow. However, this issue could be somewhat negated given that the coaches we interviewed had experience of coaching PS to a broad range of athlete ability and age groups. Indeed, the findings do mirror the extant coaching literature (Liao & Masters 2001; Potrac & Cassidy, 2006; Wagstaff et al., 2017) that readily identifies instruction, observation and the use of cues, along with the provision of feedback and individualized approaches as vital components of the coaching process. However, as the field progresses and coaching PS becomes more commonplace, there are likely to be other behaviors which will emerge and warrant inclusion in the CPS-F and CPS-NS.

It could be argued that, given our definition of PS, we have limited the boundaries of PS coaching at the expense of conceptual breadth. However, in an attempt to avoid previous conceptual ambiguity and provide clarity, we purposefully offered a tight definition of coaching of PS, with the measurement tool designed in a way that it can be used flexibly to measure other more advanced PS (e.g., attentional control) or multidimensional aspects of PS by changing the stem descriptors (e.g., “My coach gives me good advice about goal setting” could become “my coach gives me good advice about process goals”). Indeed, the questionnaire demonstrated good factorial validity across two samples, which included four different versions of the questionnaires (the coaching of goal setting, imagery, relaxation and self-talk). Thus our definition of coaching PS, coupled with nature of the measurement tools, provides a foundation for future work to develop a more fine-grained understanding of
coaching PS and associated mechanisms. Similarly, the current questionnaires measure the coaching of PS at a general level only, however the coaching of PS occurs in different contexts (e.g., training, pre-match, in-match, post-match), and this would be a worthy consideration in future research.

It is important to note that despite the encouraging results, two factor analytic studies only do not offer complete validation and, indeed, the factor structure should be replicated across different samples with different characteristics. Further replication would be helpful in light of us being unable to test the measurement invariance of the full 3-factor CPS-F. Furthermore, the predictive validity of the questionnaire would be best assessed using longitudinal designs. Nevertheless, the evidence presented in this paper suggests that the CPS-F and CPS-NS will serve as useful tools in future research and the framework of coaching PS could be an essential reference for practitioners developing PS training with coaches. This work significantly progresses understanding of coaching PS and will further the quality of research investigations into coaching PS.

**Acknowledgements**

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References


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### Table 1 Study 2 Factorial Validity Results for CPS-F and CPS-NS including Fit Statistics, Standardised Factor Loadings and 95% Credibility Intervals.

<table>
<thead>
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<th>Observation</th>
<th>Targeted Cueing</th>
<th>Instruction</th>
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<tr>
<td>12-item Informative Priors (cross-loadings)</td>
<td>.91 [.68,1.14]</td>
<td>.02 [-.14,.17]</td>
<td>-.01 [-.21,.18]</td>
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<td>.01 [-.19,.19]</td>
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<td>-.003 [-.17,.15]</td>
<td>.03 [-.18,.22]</td>
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<td>.87 [.63,1.09]</td>
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<td>.000</td>
<td>.000</td>
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<th>Targeted Cueing</th>
<th>Instruction</th>
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<td>.91 [.69,1.12]</td>
<td>.01 [-.19,.21]</td>
<td></td>
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<td>My coach gives me good advice about goal setting.</td>
<td>.92 [.71,1.13]</td>
<td>.02 [-.19,.22]</td>
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<tr>
<td>My coach explains why using goal setting could help my performance</td>
<td>.92 [.71,1.13]</td>
<td>.01 [-.19,.20]</td>
<td></td>
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<td>My coach makes it clear what I need to do to get positive effects from using goal setting.</td>
<td>.92 [.71,1.13]</td>
<td>-.004 [-.20,.19]</td>
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<td>My coach encourages me to take my own initiative about using goal setting.</td>
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<td>.84 [.60,1.06]</td>
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<td>My coach provides me with a range of ways to use goal setting.</td>
<td>.03 [-.18,.23]</td>
<td>.91 [.70,1.13]</td>
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<td>My coach and I discuss using goal setting.</td>
<td>-.001 [-.20,.19]</td>
<td>.90 [.68,1.11]</td>
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<td>My coach takes into account my needs when speaking with me about goal setting.</td>
<td>.005 [-.19,.20]</td>
<td>.93 [.72,1.13]</td>
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**Note.** Pp = posterior predictive p value; BSEM = Bayesian Structural Equation Modelling. Factor loadings and 95% credibility intervals in bold correspond to the items in each row.
THE COACHING OF PSYCHOLOGICAL SKILLS SCALES

Table 2


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<td>7. Awareness of PS(^c)</td>
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Note. ** correlation is significant \(p < .01\). CPS-F = Coaching of Psychological Skills Scale – Fundamental; CPS-NS = Coaching of Psychological Skills Scale – Need Support; CBS-S = Coaching Behavior Scale for Sport; MAI-S = Mental Awareness Inventory for Sport.

\(^a\)variable rated on a 0-4 scale.

\(^b\)variable rated on a 1-7 scale.

\(^c\)variable rated on a 1-100 scale.
Figure 1. Results of Study 1. A hierarchical content tree of the coaching of psychological skills (PS) and example quotations

Example quotations

"I try to now pick up on them much more, on the negativity of what they talk about."

"If I wanted to move faster, she'd say right you're on a steep track, think you're on a steep track, so I'm thinking, right away steep track, racing."

"She uses like, picture things so you can resemble it to things."

"His ambition for me is to win Gold.....And he, just, he really says to keep it in here. To keep it in here.....He says visualize yeah, visualize yourself doing it, you know."

"She'll say can you do this for me at home like the drawings and stuff (drawing out a performance routine)."

"She is repetitive.....She'll do it every week, every, every training session, even if it's only once during the session, she'll remind you, you know, to, to use the skills that, she's taught."

"so she asked me, do you look at yourself like, if, as if you're on a TV or do you look at yourself as if it's through your eyes, and then she explained how the different views (imagery perspectives) help."

"Three or four different breathing techniques, I got into the habit of, of showing the athletes each of them and then letting them choose which worked for them because I felt very much, they needed ownership of whatever, they, they, did."

- Watches athlete use of PS
- Notices athlete use of PS
- Tests athlete use of PS

- Gives cue-based instructions
- Use imagery based instructions
- Tells athlete what to think about

- Coach sets goals for athletes
- Positive encouragement using images

- Asks athletes to use PS

- Encourages athletes to use PS
- Reminds athlete to use PS
- Repeats PS information

- Answers questions about PS use
- Explains how to use PS
- Explains outcomes of PS use

- Seeks athlete ownership over PS activities
- Asks athletes questions about PS
- Discusses PS with athletes
- Seeks relevant ways of introducing PS

Observation of PS use

Instructing using cues

Targeted cueing of PS

Motivating using cues

Instructing to use PS

Reinforcing PS use

Providing explanations of PS

Need Supportive coaching of PS

Seeking athlete involvement

Fundamental coaching of PS
THE COACHING OF PSYCHOLOGICAL SKILLS SCALES

1025
1026
1027
Supplementary file 1


The following research aimed to gain insights into coach delivery of psychological skill (PS) support to athletes. We aimed to improve the coach intervention literature by conducting a theoretically underpinned coach behavior change intervention (BCI) designed to increase the coaching of PS. To promote a rigorous approach to coach intervention research, the research was guided by Medical Research Council (MRC) guidelines for complex interventions (Craig et al., 2008).

According to the MRC guidelines, we developed an individualised mentoring BCI based on previous research (Callow et al., 2009) and behavior change theory (i.e., Self-Determination Theory; Deci & Ryan, 2000). The BCI included six one to one mentoring sessions with a programme facilitator which were designed to maximise coaches’ need satisfaction and mastery experiences. At the start of the programme, the coaches led the decision making over programme content via performance profiling (Butler & Hardy, 1992) and facilitated goal setting. Structure was provided via clear explanations regarding the aim and the expected outcome of each intervention session and each PS covered. Furthermore, to increase coaches’ perceived competence to coach PS, coaches were offered mastery experiences (Bandura, 1997) via using PS first-hand and an opportunity to be observed and supported whilst coaching PS for the first time.

We piloted BCI delivery with coaches recruited via Sport Wales (the Welsh National Institute of Sport). Twelve coaches were recruited (five female, seven male coaches; $M_{\text{years experience coaching}} = 10.4, M_{\text{age}} = 36.1$) who were coaching performance-level athletes with potential in a specific region of Wales (79 athletes consented to participate in the study $M_{\text{age}} = 15.9$). We conducted a mixed methods intervention evaluation with participating coaches and
athletes to establish intervention feasibility and the active ingredients contributing to coach behavior change. The qualitative data were analysed using Framework analysis (Ritchie, Spencer, & O’Connor, 2003). The pilot findings indicated positive results, but also necessary adjustments to the intervention delivery and data collection protocols. As recommended by MRC guidelines, we then created a BCI model based on the data from the pilot study to indicate the active ingredients to be facilitated and evaluated during the BCI. Four coach interviews and five athlete interviews from this pilot study were also analysed using inductive hierarchal content analysis in Study 1 of the present manuscript.

To fully evaluate the intervention in a larger trial, we compared the BCI to a series of standardised online coach workshops (WI) using a between-group quasi-experimental design. Coaches were again recruited via Sport Wales based on the performance potential (two female coaches, 23 male; $M_{years}$ experience coaching = 16.1; $M_{age} = 44.1$) along with 179 athletes ($M_{age} = 16.7$) who worked with the coaches. Coaches were allocated to BCI or WI group based on their location and coaches in each group were matched on a number of demographic and contextual variables. All coaches and athletes were blind to the study design. We collected athlete reported coaching of PS and athlete awareness of PS data at pre-test, post-intervention (4 months) and follow-up (6 months) along with coach reports of the intervention delivery. The pre-test athlete data ($n = 179$) were also analysed as part of Study 3 in the current manuscript. Between-group comparisons across time suggested that BCI created more positive outcomes and longer-term coach behavior change in comparison to WI. Furthermore, the BCI was found to be more need supportive and more effectively impacted on the components of the coach behavior change model. Therefore, a theory-driven mentoring intervention seemed to be a more effective method of changing complex coaching behavior than standardised delivery. Furthermore, the use of intervention modelling for coach
intervention design seemed to maximise sustained changes in coaching and should be applied to future coach and sport psychology interventions.

References


**Table S1**

*The Means (M) and Standard Deviations (SD) of Reported Coaching Behavior for each Psychological Skill in Study 2 and Study 3*

<table>
<thead>
<tr>
<th>Coach Behavior</th>
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<th>Study 2 SD</th>
<th>Study 3 M</th>
<th>Study 3 SD</th>
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Table S2

*Model-data fit Indices for Bayesian Approximate Measurement Invariance within Study 3*

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*Note.* \( \lambda \) = factor loading prior variance of difference between time points; \( \nu \) = item intercept prior variance of difference between time points; DIC = deviance information criterion.
The Coaching Psychological Skills Questionnaires

PLEASE READ THESE INSTRUCTIONS BEFORE COMPLETING THE QUESTIONNAIRE

This questionnaire measures performance strategies which your coach encourages you to use in various sport situations.

Because individual athletes and coaches are very different in their approach to their sport, we expect the responses to be different.

We want to stress, therefore, that there are no right or wrong answers. All that is required is for you to be open and honest in your responses.

Throughout the questionnaire, several terms are used which may have different meanings for different individuals. Because of this, these terms are defined below with specific examples to sport where appropriate.

Please keep these definitions in mind when responding to items with these terms.

a) A SPECIFIC GOAL: is a clear aim or objective towards which effort is directed

GOAL SETTING: are methods of deciding exactly what you want to achieve in your sport and how you will go about achieving it.
E.g., deciding as a team that next year you want to win the league would be setting an outcome goal.
E.g., writing down what exercises you want to complete in the next training session is a method for setting performance goals.
E.g., recording how you would like to execute a skill in competition is a method for setting process goal.

b) A SPECIFIC IMAGE: are visual representations or words which conjure up a visual image
E.g., thinking about making a “curved shape” with your back, conjures up an image of the shape you need to make to execute a task.

IMAGERY: is the act of picturing in your mind some aspect of your performance.
E.g., seeing and feeling yourself execute a specific skill perfectly.
E.g., deliberately imagining yourself doing well in a competition before you go into the stadium.

c) RELAXATION STRATEGIES: are activities which assist you in reaching optimal levels of tension physically and mentally. Using these strategies can relax you at any particular point in time.
E.g., taking time to steady your breath and counting to three before performing could be physical relaxation strategy to reduce tension.
E.g., listening to calming music in the changing room could be a mental relaxation strategy.

d) KEY WORDS/PHRASES: are short words or phrases which your coach repeats to help to direct your attention effectively during your performance.
SELF-TALK: is words/statements you say to YOURSELF, out-loud or in your head whilst training and competing.

There are ways of developing the self-talk you use, in order to direct your attention effectively; typically involving deliberately choosing and practising set words or short phrases which can be repeated by you before, during or after sport performance.

E.g., deliberately saying to yourself something like ‘tall’ ‘look up’ or ‘come on!’ at a specific times are examples of self-talk which help you focus during sports performance. E.g., deliberately saying ‘each day is a step to success’ to yourself at specific times could help to motivate you to train harder.
The coaching PS scale

Each of the following items describes a specific situation you may encounter when you spend time with your coach you named on the first page

(Add name)………………………………..

Please rate how frequently these situations occur on the following scale

0 = Never
1= Rarely
2 = Sometimes
3= Often
4= Always

Please circle around your answer

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<th></th>
<th></th>
<th>Never</th>
<th>Rarely</th>
<th>Sometimes</th>
<th>Often</th>
<th>Always</th>
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<td>My coach includes [specific cues] in his/her instructions.</td>
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<td></td>
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<td>2</td>
<td>My coach talks about [specific cues] to help me be in the right mental state.</td>
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<td></td>
<td></td>
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<tr>
<td>3</td>
<td>My coach picks up on my use of [specific psychological skill].</td>
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<td>4</td>
<td>My coach tells me to use [specific psychological skill] when I’m doing my sport.</td>
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<tr>
<td>5</td>
<td>My coach describes [specific cues] to make things easier to understand.</td>
<td></td>
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<td>6</td>
<td>My coach notices how much I use [specific psychological skill].</td>
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<td></td>
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<tr>
<td>7</td>
<td>My coach asks me to think about using [specific psychological skill] when I’m doing my sport.</td>
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<tr>
<td>8</td>
<td>My coach observes my use of [specific psychological skill].</td>
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<tr>
<td>9</td>
<td>My coach tells me technical information by talking about [specific cues].</td>
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<tr>
<td>10</td>
<td>My coach instructs me to use [specific psychological skill].</td>
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<tr>
<td>11</td>
<td>My coach talks about [specific cues] to motivate me.</td>
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Scoring

Target cueing: 1, 2, 5, 9, 11
Observation: 3, 6, 8
Instruction: 4, 7, 10

Add up the scores for each subscale and divide by the number of items in the subscale to create a mean score for each subscale.

There are no reverse scored items
Coach Support of PS scale

Please rate how frequently these situations occur on the following scale

0 = Not at all true of me
1
2
3
4= Very true of me

Please circle around your answer

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<tbody>
<tr>
<td>1</td>
<td>My coach encourages me to take my own initiative about using [specific psychological skill].</td>
<td>0 1 2 3 4</td>
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<tr>
<td>2</td>
<td>My coach makes it clear what to expect from using [specific psychological skill].</td>
<td>0 1 2 3 4</td>
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<td>3</td>
<td>My coach provides me with a range of ways to use [specific psychological skill].</td>
<td>0 1 2 3 4</td>
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<tr>
<td>4</td>
<td>My coach gives me good advice about [specific psychological skill].</td>
<td>0 1 2 3 4</td>
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<tr>
<td>5</td>
<td>My coach explains why using [specific psychological skill] could help my performance.</td>
<td>0 1 2 3 4</td>
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<tr>
<td>6</td>
<td>My coach and I discuss using [specific psychological skill].</td>
<td>0 1 2 3 4</td>
<td></td>
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<tr>
<td>7</td>
<td>My coach takes into account my needs when speaking with me about [specific psychological skill].</td>
<td>0 1 2 3 4</td>
<td></td>
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<tr>
<td>8</td>
<td>My coach makes it clear what I need to do to get positive effects from using [specific psychological skill].</td>
<td>0 1 2 3 4</td>
<td></td>
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</tbody>
</table>

Scoring

Explanation provision: 2, 4, 5, 8.
Seeking athlete involvement: 1, 3, 6, 7.
Add up the scores for each subscale and divide by the number of items in the subscale to create a mean score for each subscale.
There are no reverse scored items
Instructions:

Goal setting:
If the questionnaire is being used to measure the coaching of goal setting, on the questionnaire items replace [specific cues] with specific goals and replace [specific psychological skill] with goal setting.
Also delete definitions b) imagery c) relaxation and d) self-talk from the instructions

Imagery:
If the questionnaire is being used to measure the coaching of imagery, on the questionnaire items replace [specific cues] with specific images and replace [specific psychological skill] with imagery.
Also delete definitions a) goal setting c) relaxation and d) self-talk from the instructions

Relaxation:
If the questionnaire is being used to measure the coaching of relaxation, on the questionnaire items replace [specific cues] with relaxing and replace [specific psychological skill] with relaxation strategies. Also delete definitions a) goal setting b) imagery and d) self-talk from the instructions

Self-talk
If the questionnaire is being used to measure the coaching of imagery, on the questionnaire items replace [specific cues] with key words/phrases and replace [specific psychological skill] with self-talk.
Also delete definitions a) goal setting b) imagery c) relaxation and from the instructions

It would be also possible to adapt the questionnaires to measure the coaching of psychological skills generally. However, a general of version of the questionnaire is yet to be validated and a definition of psychological skills and cues would be need to be included in the questionnaire instructions.
Supplementary File 5

Mental Strategy Inventory for Sport (MAI-S)

We are interested in finding out your views regarding mental skill use in sport.

Mental skills are strategies or activities which athletes use to improve their mental state, well-being and therefore their performance. Using mental skills could include; visualisation, talking yourself positively, having a certain routine before you perform, setting goals regularly, being able to relax or energise yourself quickly.

There are NO right or wrong answers, please be honest, using mental skills does not say anything about your ability as an athlete or the standard of coaching you receive. All responses will remain confidential.

Please put a mark through the line between true and false to note how true or false the following statements are when referring to your experience of using mental skills or strategies in sport.

1. I try to use mental strategies that have worked in the past during sport.
   True          False

2. I know what kind of mental skills are the most important for me to learn.
   True          False

3. I am good at organizing information regarding mental skills.
   True          False

4. I have a specific purpose for each mental strategy I use.
   True          False

5. I am good at remembering information about mental strategies.
   True          False

6. I use different mental strategies depending on the situation in sport.
   True          False

7. I can motivate myself by using mental skills when I need to.
   True          False

8. I am aware of what mental strategies I use when I play sport.
   True          False
9. I use my mental strengths to compensate for my weaknesses in sport.  

   True  [ ] False  [ ]

10. I am a good judge of how well I understand something about mental skills.  

   True  [ ] False  [ ]

11. I find myself using helpful mental strategies automatically when I do my sport.  

   True  [ ] False  [ ]

12. I know when each mental strategy I use will be most effective.  

   True  [ ] False  [ ]

**Scoring instructions:**

Using a ruler measure along the line and report the length between left-hand start of the central line and the participants’ mark in millimeters. Reverse each score by subtracting each length measured from 100.

For example:

16. I know when each mental strategy I use will be most effective.  

   True  [ ] False  [ ]

Length = 40 (100-40 = reverse scored = 60)

**Items in each subscale (to calculate mean scores):**
- Procedural Knowledge 1, 4, 8, 11
- Declarative Knowledge 2, 3, 5, 10
- Conditional knowledge 6, 7, 9, 12